



Web

FAST Board Meeting Minutes Tuesday, January 19th, 2010

Board Members Present: Renee Haynes, Walter Dauksher, Lance Holter, Rob Huey, Krista Nero, Randy Pritchard, Melissa Kinnear, Bill Spahn

Missing: Karl Stewart (Out of Town)

Meeting Site: Wild Boar

Guests: Evan Welting, Kris Callahan

1) Call to order

Meeting called to order at 7:42 PM by Randy Pritchard.

2) Approval of minutes from 11/17/2009 Board Meeting – Approval was done via email prior to the meeting.

3) Membership Report – Randy Pritchard

182 Regular Swimmers – The numbers of swimmers on the team starting 2010 is roughly the same as it was in the fall of 2009. The following number of swimmers exist in each of the groups: Precompetitive (9), Silver (19), Gold1 (12), Gold2 (21), Platinum (24), White (28), Blue (24), Pre-senior (20), and Senior (25).

41 Masters Swimmers – Morning practice sessions continue to attract 15-20 swimmers. Lunch time session attendance is between 8 and 12 swimmers.

20 High School Prep Swimmers – The numbers in this group remain high as boys preparing to swim with their high school this spring replace the girls who left to swim with their high school teams this winter. Evan believes that a change to the terms and conditions for this group might make it more attractive next season.

4) Coach's Report – Bill Spahn

The focus during the winter meets will be helping kids get qualified for the season ending short course championship meets which include: Silver State, Age Group State, Senior State, and Sectionals.

Overall, parents and swimmers seem pleased with the meet options made available to the team in January and February. The coaches have a meeting scheduled to determine which coaches will be attending the various meets.

FAST continues to make it a priority to support our district's short course meet. The number of swimmers attending this meet is substantial.

There are currently 47 swimmers qualified for the March state Age Group Championships. Last year, there were 33 swimmers qualified.

Despite relatively low attendance from other teams, the FAST kids swam really well at both the December and January meets. Bill noted, "The meets may not have made as much money for the team as hoped, but they did give our kids an excellent chance to swim at two home meets in a fast pool."

5) Treasurer's Report - Melissa Kinnear

Melissa presented the board with a "Cash Flow Rough Estimate" document. The document outlined five different cash flow scenarios and the financial impact of each on the team. The document listed the teams anticipated expenses, and finally, the document outlined four financial recommendations for the team. The board decided to review the document and be prepared to discuss it in more detail at the February meeting.



Web

Expenses:

Pool rental costs are up 20% this season despite Epic not raising the team's lane rental fee. The increased costs are due to the additional lanes needed for the Tue/Thu/Sat masters practices, the platinum group practices, and the precompetitive group practices.

Bill's retirement will reduce the coach's salary expense.

The team subsidies used to support the summer travel meet and the spring banquet need to be carefully reviewed.

Financial Recommendations: Note: These items will be reviewed by the board as part of the financial planning for FY2011 commences.

- 1) The swim club should be at least break-even, ideally slightly positive, without cash flow from meets.
 - 2) FAST should put more standard processes in place in order to manage costs even more carefully.
 - 3) For FY2010 FAST should reduce operating expenses by \$10K (and be ready for more reductions if dues are lower next year).
 - 4) Begin FY2011 financial planning right now to figure out how to become a break-even swim club.
- 6) **President's Report** – Randy Pritchard

USA Swimming is conducting a Club Leadership & Business Management School seminar in Boulder on Saturday February 6th, 2010. The seminar runs from 9:00am until 4:00pm and is free of charge. CSI is requiring the boards and coaches of all new Colorado teams to attend. Randy suggested it might be a good idea if a number of FAST board members and possibly Evan attend the seminar. Lance Holter will gather the names of people planning to attend and register the group.

Travel Meet – The team is in need of a Travel Meet Coordinator. Randy agreed to send an email to the team in an attempt to find a volunteer. The tentative dates for the travel meet are June 11th, 12th, and 13th. Bill and Evan are searching for a meet the team can attend on that weekend. The board discussed the need to potentially reduce or eliminate the subsidy given to fund the travel meet. There was also a discussion about raising the minimum age at which a swimmer can attend the meet without a parent. Finally, a suggestion was made that additional chaperones are needed on the trip compared to the last two years.

7) Old Business

a) Bulkhead Pins

Walter believes there is enough play in the current bulkhead pins that a tighter fitting pin would improve the stability of the bulkheads and make the measurements more consistent across all ten lanes. Walter is going to investigate getting pins made out of aluminum.

b) Trophy Case

Megan Tooley has the key to the trophy case. She is going to get the key to Lance, so he can begin the job of "thinning out" the contents of the case.

c) Record Boards



Web

The lift available at Epic is too large to slip behind the diving well making it impossible to use when updating some of the short course yards team records. The team needs to find another way of safely updating these records.

d) Meet Entry Fees / Surcharge

Given the low attendance at the December and January meets, it may be necessary to increase the meet surcharge and the splash fees associated with the May and June long course meets. The meet directors for these meets are evaluating their current charges.

e) T&C's

Lance is making changes to the volunteer hour portions of the FY2011 terms and conditions documents. He hopes to have the changes ready for review by the April board meeting.

8) New Business

a) Heat Sheets versus Meet Programs

The December and January meets both sold "heat sheets" instead of "meet programs." The heat sheets are much simpler to produce, and they were sold for \$1. In general, parents purchasing the sheets indicated they appreciated the change. Financially, the heat sheets generated only a nominal amount of money for the team. The board reviewed a document developed by Walter which indicated that neither "heat sheets" nor "meet programs" at non-state meets generate significant revenue. Walter is considering posting heat sheets for the June LC meet on the website and allowing people to download them for free.

b) Hospitality – Kris Callahan attended the board meeting to solicit feedback on how hospitality was run during the first two meets of the season. She also addressed the issue the team is having finding new hospitality coordinators for the state and long course meets. Kris indicated there are some duties currently assigned to the hospitality coordinator that could be assigned to another volunteer. Kris and Lance and Karen Markel are going to work together to outline the duties for a new "hospitality runner" position. Kris will consider retaining her hospitality coordinator role for the LC meets, if some of the duties can be off-loaded.

c) Meet Results in Newspaper

Krista is going to try and figure out a better way of getting the FAST meet results to the Coloradoan. Currently, the process is very labor intensive, and the paper is rather fickle about when/if they print the results.

d) Next Meeting: Tuesday 7:30PM February 16th (Location TBD)

9) Adjournment

Motion to adjourn made by Rene Haynes and seconded by Lance Holter. Motion passed by unanimous approval. Meeting was adjourned at 10:05PM.