

III. TRAVEL

The Redding meet was the only travel in October. This was under budget due to having 1 less coach and no hotel costs for the second coach.

III. MEETS

Vallejo and Grass Valley meets were not on the original schedule. They were also not reflected in the budget as they were added too late to include.

VI. OTHER

Hy-Tek –

We have purchased the Team manager. This helps to maintain swimmers times. This is a great help in writing work-outs and using intervals appropriate for swimmers. This program is widely used throughout swim teams.

END OF REPORT

TEAM COMPUTER:

We need a laptop to work at meets and in the office. The current team computer has “died”. Mau will advise Brad on obtaining a new laptop. Mau is also willing to donate two office computers. We will only need to purchase a screen.

- **A motion to authorize Brad Winsor to purchase a laptop and computer screens was made and seconded. There was no further discussion. The authorization of Brad Winsor to purchase a laptop and computer screens was unanimously accepted.**

SPEEDO CONTRACT:

The Speedo contract is null when Stu Kahn left. The contract was only valid between Speedo and Stu. The benefits are if we have Senior swimmers going to Nationals they would receive some perks from Speedo such as cloths, bags and gear.

Should we try to renew contract? This should be made through the board so that it is not lost with any subsequent coaching changes. Brad will do more research on a contract with Speedo.

LEGAL REVIEW OF TEAM STRUCTURE AND EMPLOYMENT PRACTICES:

It was agreed that it would be beneficial to the team to have a legal review of the team structure to confirm we are adhering to all requirements as a non-profit. We would also benefit from a review of employment practices.

INSURANCE:

Does the team have an umbrella policy? This needs to be researched.

The board members should also be insured. Unclear if the board is currently covered. This will be researched. All board members should be USA Non-Athlete members.

BONUSES:

End of year bonuses will be discusses and decided on by the December Board meeting.

Meeting adjourned: 10:00

A balanced budget was reached by increasing fees for each group. The quarterly fees under the balanced budget model would be (exceptions for Blue/Bronze winter quarter):

- Blue group - \$205.00 per quarter
 - Bronze - \$210.00
 - Silver - \$250.00 per quarter
 - Gold - \$270.00 per quarter
 - Pre-Senior - \$300.00 per quarter
 - Senior - \$300.00 per quarter
 - Senior Development (Varsity) - \$250.00*
- *see group realignment for new definitions

A discussion regarding increasing fees followed.

- **A motion to increase team swim fees as proposed was made and seconded. There was no further discussion. The increase in team swim fees was unanimously accepted.**

GROUP REALIGNMENT:

This would place an age cap on each group. This would prevent older kids from staying in lower groups for too long. However, this would NOT keep swimmers from moving up to the next group. Younger swimmers would still be able to move up based on their abilities.

Coaches will need to coach to a wider range of swimmers. Currently most groups are relatively uniform. It would mean more work for the coaches.

The new groups would be as follows (+/- 1 year)

- Blue would remain as is.
- Bronze: 9 yrs – 11 yrs
- Silver: 9 yrs – 11 yrs
- Gold: 11 yrs – 14 yrs
- Senior: 14+ yrs
- Varsity: 14+ yrs – the new Varsity group will take the place of Senior Development. It will change from 1 hour 3 days per week to 1-1/2 hrs 5 days a week. This will give the swimmers more opportunity to train and move on.

The realignment will also help with distribution of numbers and coaches.

INTERIM HEAD COACH:

Brad Winsor's original Interim Head Coach contract has expired as of November 1, 2008. The board discussed renewal of Brad Winsor's contract with requested salary increase.

- **A motion to renew Brad Winsor's Interim Head Coach contract and increase in salary effective November 1, 2008 was made and seconded. There was no further discussion. Brad Winsor's Interim Head Coach contract and salary increase effective November 1, 2008 was unanimously accepted.**

COACHES REPORT – Brad Winsor (reference copies)

I. Numbers

Team size in as budgeted.

II. MEETS

We have made good improvements over the last three swim meets.

Salaries – we are a bit under budget due to being down a coach with no new head coach being hired to date.

Travel – we need to reduce travel accounts. There are currently 3 travel accounts. This may be an area to reduce costs.

Discretionary spending – These are expenses such as for Swim-A-Thon, fundraising, and recruiting (which was not budgeted). All these are higher than budgeted.

Sally will work on refining the accounting categories and keeping track of different events in a more concise manner.

There are two large meet expenses: Sierra Nevada General Account and Sierra Nevada Travel Expense. Both of these are required.

Discussion regarding changing the fiscal year to match the swim year (September – August). There is research required to find ramifications to taxes and systems. Sally will research.

END OF REPORT

➤ **A motion to accept the Financial Report as presented was made and seconded. There was no further discussion. The Financial Report was unanimously accepted.**

BUDGET:

Coach's Compensation:

The budget numbers reflect changes in the age-group coaching compensation. It also reflects a head coach salary plus benefits beginning July 2009.

Discussion regarding changes to age group coaching compensation followed.

➤ **A motion to change the age group coaching compensation as discussed was made and seconded. There was no further discussion. The age group coaching compensation as discussed was unanimously accepted.**

Pool Fees:

No changes to time slots through June 15, 2009. Beginning with the summer session there will be changes. The budget is based on using Schaal pool as we did last year.

Summerdart pool hours are included in the budget. These may need to be broken out to be included in the Summerdart budget, not the Aquadart budget. Brad will research this.

Schaal pool fees will increase by 10%. There will also be an increase in City of Davis pools, which are already reflected in this budget.

Revenues:

The budget was prepared with and without increased fees. Without changing fees the team would be approximately \$20,000 in the red. This is due to a number of reasons:

- The meets not making what was expected.
- Fundraising is currently \$0
- Pool fees are up
- Head coach search – not budget in last years numbers



NOVEMBER 19, 2008
AQUADARTS BOARD MEETING
MINUTES

➤ **Meeting commenced: 7:36 pm**

Attendees: Steve Nadler, Kerry Halsted, Debbie Gritts, Brad Winsor, Lety LaFreniere, Nancy Wright, Mau Nguyen, Tracy VanDeynze, Sally Hamilton, Kathy Csaposs

MINUTES

- **A motion to accept the September 2008 Minutes was made and seconded. It was agreed that the September 3rd and September 17th meeting minutes would be combined. There was no further discussion. May 21, 2008 Minutes were unanimously accepted with changes.**

BOARD VACANCY:

Ona Micke is interested in becoming a board member. A Member-At-Large position is open. She is interested in this position. This would be an interim position as we will not have our annual board meeting until October 2009.

- **A motion to nominate Ona Micke as interim Member-At-Large was made and seconded. There was no further discussion. Ona Micke was unanimously accepted as a new interim Member-At-Large.**

TEAM CREDIT CARDS:

There was a discussion regarding the need for two team credit cards. One for the Aquadarts and one for Summerdarts. Having a card for Summerdarts would help Carolee Gregg with expenses for the Summerdart program. This would also help keep the expenses separate. It was agreed this would be beneficial.

BOARD MEMBER CHANGE:

Greg Stoner has asked to change his position from Co-President to Vice-President. This may make it easier and quicker to respond to issues. The Vice-President position is in the By-Laws. Steve Nadler has agreed to be the sole President.

- **A motion to change Greg Stoner's position on the Aquadart board to Vice-President was made and seconded. There was no further discussion. Greg Stoner was unanimously accepted as the Aquadart Vice-President.**

FINANCIAL Sally Hamilton presented the following:

We are about on track with budget.

The Blue and Bronze groups are above what was budgeted. The older swimmers are bit below, but overall we are where we expected to be.

Meets – are not on budget. Expenses such as pool fees and equipment rental are higher than expected.

The biggest source of revenue for the team other than fees is Summerdarts.