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| **DATE HELD:** | September 27, 2022 |
| **LOCATION:** | Wings Etc.  |
| **DATE ISSUED:** | October 13, 2022 |
| **RECORDED BY:** | Pete Giannini  |
| **ISSUED BY:** | Pete Giannini  |
| PRESENT | BOARD MEMBERS | POSITION |
| Y | Dan Hohne | President |
| Y | Pete Giannini | Secretary |
| N | Chad Plank | Treasurer |
| Y | Aaron Opell | Head Coach |
| Y | Kara Sergesketter | WCSC Representative |
| Y | Jean Blanton  | Member At Large  |
| Y | Lisa Bryant  | Member At Large  |
| Y | Nathan Logsdon | Member At Large |
| Y | Jeremy Trusty  | Member At Large  |
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| **ITEM #** | **DISCUSSION** | **ACTION BY** |
|  | Meeting called to order at 6:05pm | Dan |
|  | Meeting Minutes from the last meeting will be approved at the next meeting.  | Dan |
|  | Financial * Chad will be sending the financial summary of FY 22 out tonight. Over budget mainly due to having to pay for pool rental due to the pool repairs and we had to cancel LTS during this time. Overall, the club is still in a good financial position.
* Dan- discussed overall most of the revenue comes in from the LTS and Meets. We try to break even on the competitive side and stay above $100K. We then will reinvest profits thru (3) Areas- Coaching Staff, Facilities and Scholarships of swimmers going out of the program. Aaron gave an example of investing in facilities by purchasing new TV Screens for the kids for visual learning.
 | Dan / Aaron  |
|  | DashboardAaron reviewed the Dashboard (see attached) and Growth of Club * LTS and Sea Serpents going well
* Elementary Division projected aggressive growth and we are short of this right now. Once we get back to castle, we feel that this will tick up some. Also, some planned move ups should help these numbers.
* All other areas ok but want to continue to see more growth in all areas.
* Midwest Classic has fallen thru due to some miscommunication by some of the clubs. These clubs are on board for the Spring Spotlight. Aaron is hoping to get two (2) Spotlight athletes.
* Fall Fling scheduled for next week at DAC. Looking in line with our projections for the fall fling. CSP Club is down from what they projected but with other clubs should be around 340 swimmers. Rent for DAC is around 3K. Discussed volunteers and combining some of the responsibilities to help with volunteer numbers. The meet committee will discuss in more detail at there meeting on Thursday.
* We are co-hosting Divisionals with Greater Evansville for both spring and summer.
* We will not be participating in the Turkey Splash. It was recommended to Aaron to explain to the club why we will not be partaking in this event.
* New Aqua School Director Faith has been hired. She was with the club about a year ago and Aaron feels that she is a great fit for the club and this position.
* Jean provided feedback to Aaron on communication issues with the UE practices.
* Feedback was provided on Nick’s positive energy and providing feedback to the parents after practice. All of this was positive feedback.
 | Aaron  |
|  | Facilities * Warrick County agreed to fix the ductwork and pool repair in 2022 and these are now completed. We are now just waiting on a water sample to get back in the pool.
* Jean provided feedback to give better updates on the facts about the delays with the pool. These were out of our control, but we need to provide updates from Warrick County since they are driving the completion.
* Per Todd Armstrong they are planning on putting the HVAC Unit Replacement into the 2023 budget.
* Kara discussed the NSC meeting with Mr. Hood and the band director. Mr. Hood reviewed the drop off and parking plan. This plan will need to be followed if we want to continue to use the facility at the current times.
 | Aaron  |
|  | Committees * Dan discussed committees and transitioning to more of a working board. Everyone should think about what committees they would like to be a board liaison to. Please provide this information to Dan by our next meeting. The following are the committees we would like to get going on as soon as possible. Sponsorship (working with Ester), Marketing and Merchandising, Social, Safety, Meet Committee, and possible IT Committee.
* There was a list that was sent out during the all-member meeting for people to sign up for committees. Jean has this list.
 | Dan |
| **7.** |  Misc. Items * Discussed ideas and incentives to get more volunteers at meets. Also discussed sending out updates on where families are on volunteer hours.
* Kara brought up why officials in swimming are not paid as opposed to all other sports that pay their officials, umpires, referees etc? Although they do not get paid, they do get some incentives.
* Aaron to do an insurance review this month.
* Next month we will discuss Policies and Procedures.
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| **8.** | Next Board Meeting: Tuesday, October 18th at 6:00 pm- Wings etc.  | Dan  |
| **9.** | Board Meeting closed at 7:25pm | All |
| 10. | The executive session was tabled to next month  | Dan |

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Pete Giannini: Secretary Date of Approval