

Alternate Meet Revenue Plan FAQ

Q: Does the Single Session Novice Meet Exception include swimmers with C times or just Slower than C times?

A: As the resolution is currently written, the \$5.50 Single Session Novice Meet Exception is only for single session meets involving only Pre-C swimmers.

Q: Are you going to limit meets to not include swimmers with pre-C times or No Times?

A: Meet hosts of non-championship/non-single session Novice meets will be free to set whatever eligibility requirements they want for their meet.

Q: Do single session meets fall under Motion 1 (full MNSI Meet Entry Fee) or Motion 2 (Single Session Novice Meet Exception)?

A: If your single session meet only involves Pre-C swimmers then it would fall under Motion 2 (\$5.50) – if it involves swimmers of all abilities, or of times faster than Pre-C, then it would be subject to the Motion 1 meet fee (\$11.25).

Q: Is a one session quad meet athlete charged the same MNSI Meet Entry Fee as the athlete attending a 5-session prelim/finals meet?

A: If the single session quad meet allows swimmers of any ability, or of times faster than Pre-C, then the participating athlete would be charged the same entry fee (\$11.25) as the athlete attending a 5-session prelim/finals meet.

Q: Would a conference single session C/Pre-C meet qualify for the exception?

A: No – the Novice Pre-C Meet exception applies a single session Pre-C only meet.

Q: The revenue shortfall is about 6-7% - why not simply increase the current general surcharge from \$3 to \$4 (a 25% increase) and your shortfall is exceeded?

A: The FY2020 Budget shortfall is actually 22% (\$553,135 in Revenue - \$698,134 in Expenditures = -\$122,405 Shortfall). Increasing the current MSNI Meet Entry Fee from \$3 to \$4 would still leave a projected shortfall of almost \$70,000. It would also leave in place the Revenue Sharing Plan with its inherent problem of forecasting what a host will charge for meet fees.

Q: Did you consider a per session fee rather than a per meet fee?

A: We did, but determined it brought the same lack of predictable forecasting as the meet fees charged by meet hosts.

A: What if the increase could make smaller outstate meets or C/Pre-C unsustainable?

Q: In reviewing a sample of past swim meets and substituting the new fee structure, we determined that in being allowed to retain the 20% of meet revenue formerly paid to MNSI, a host would earn the same, if not more, revenue than with the current revenue plan. If the concern is that the increased Meet Entry Fee costs could result in lower meet attendance due to cost, we feel that in many cases the new revenue plan may allow a club to reduce the charged meet fees while still earning the same income, thus offsetting some or all of the meet fee increase. We also feel that this may drive increased participation in the budgeting process, since the approved expenditures directly drive the yearly Meet Entry Fee.

Q: If we keep our total meet fees the same so that our meets stay affordable, how will our meet income change (prior meet - \$3 MNSI Entry Fee + \$10 Flat Fee + \$26.00 Facility Fee + Free Programs)?

Current		Alternate unadjusted		Alternate adjusted	
MNSI Entry Fee	\$3.00	MNSI Entry Fee	\$11.25	MNSI Entry Fee	\$11.25
Flat Fee – MNSI 20%	\$2.00	Flat Fee – MNSI	\$0.00	Flat Fee – MNSI	\$0.00
Flat Fee – Host 80%	\$8.00	Flat Fee – Host 100%	\$10.00	Flat Fee – Host 100%	\$1.75
<u>Facility Fee</u>	<u>\$26.00</u>	<u>Facility Fee</u>	<u>\$26.00</u>	<u>Facility Fee</u>	<u>\$26.00</u>
Athlete Fee	\$39.00	Athlete Fee	\$47.25	Athlete Fee	\$39.00
MNSI Revenue	\$5.00	MNSI Revenue	\$11.25	MNSI Revenue	\$11.25
Host Revenue	\$34.00	Host Revenue	\$36.00	Host Revenue	\$27.75

Q: Outside of the MNSI Entry Fee Is there any limitation on what a host charges for their meets?

A: For meets other than the championships, there is no limitation on what a host charges or sharing of splash fees or flat fees it with the LSC. The only fee collected by the LSC is the MNSI Entry Fee. The championship splash fees and the Seasonal Championship Splash Fee will continue to be set by the LSC since facility costs vary significantly and teams do not have choice where to attend. The championship splash fees will not be shared with the LSC either.