

## Ohio Swimming, Inc. Board of Directors Meeting

Conference Call – February 18, 2020 8:30 pm

513-275-6543 (no PIN) or via computer: [www.uberconference.com/ohioswim](http://www.uberconference.com/ohioswim)

### TENTATIVE AGENDA

#### **Call to Order and Roll Call**

Voting BOD members:	Voting BOD members:	Committee and Coordinators:	Committee and Coordinators:
General Chair – Todd Billhimer	x Senior Ath Rep – Braydon Kime	Diversity/Inclusion – Terry Anchrum	Zone Team – Brent Peaden
Admin Vice Chair – Joe Waller	x Jr Ath Rep – Caroline Holmes	Disability – George Leatherman	High School – Rich Morris
Senior Chair – Chris McKinney	Athlete At-Large (tbd)	Technical Planning – Kyle Goodrich	Office – Erin Schwab
Age Group Chair – Kevin Rachal	Officials – Pam Birnbrich	x Asst. Coach Chair – Dan Cherok	Office – Kristi Princell
Finance Vice Chair – Joe Waller	Safe Sport – Lew Timberman	x Operational Risk – John Pristash	x Gov. Comm. – Jerry Ferritto
Treasurer – David Lloyd	x Coach Chair – Kris Moellenberg	Sanctioning – Anissa Kanzari	Gov. Comm. – Mark Koors
	Secretary – Mark Johnson	x Camps – Craig Schoenlein	x Gov. Comm. – David Back
		Open Water – Chip Carrigan	x Gov. Comm. – Paul Sampson
Mike Yeager	x		

1. Approve Agenda
2. Vote to reinstate Mike Yeager as Admin Vice Chair – Mike **REINSTATED**
3. Consent agenda
  - a. Adoption of January 2020 Minutes - **APPROVED**
  - b. February Treasurers report
  - c. General Chair report
4. Old Business
  - a. Clarity Statement for Service fees updated in CoR (moved from old CoR to current CoR) (Erin)
  - b. Investment Policy Discussion and Vote. (David Lloyd). Motion to accept new investment policy **PASSED**
5. New Business
  - a. CoR revision on election cycle (Joe/Erin) - Mike makes a friendly suggestion to make some adjustments and will report back next month with an updated revision.
  - b. Approval process for non-swimwear vendors at LSC Championship meets – Task force to be created with Mike, David Lloyd, Dan Cherok, Chip, and either Braydon or Caroline.
  - c. Task force for Championship meet packets – Senior Chair, Age Group Chair, Officials Chair, Erin, Sanctioning Chair, and 2 athletes to be named later.
6. Announcements
  - a. Lew mentioned that the OSI records have not been updated since 2018. Erin indicated that she was in the process of doing this.
7. Next BOD Meetings – March 17, 2020 8:30 pm.
8. Adjournment at 9:19 pm.

To: Joe Waller, acting Administrative Vice Chair  
From: Erin Schwab, OSI Permanent Office  
Subject: CoR suggested change

**Background:** The OSI CoR contains an uneven number of odd versus even year elected BOD positions. This is mainly due to the condensing of the OSI BOD, thus leaving ~75% of the electable positions in odd years. Since the Governance committee recruits candidates to fill BOD positions annually, moving a couple of the odd-year electable positions to the even year slate may be less burdensome for recruitment.

Odd-year elected positions:

General Chair, Finance VC, Senior VC, Age Group VC, Treasurer, Coach VC, Officials Chair

Even-year elected positions:

Administrative VC, Secretary

Annual elected positions:

Junior Athlete Rep

BOD Appointments:

Safe Sport Chair, Governance Committee (1 candidate annually), Administrative Review Board members (5 candidates annually)

**Recommendation:** Since we have had a couple of changes in personnel/positions, I would recommend the following change to the CoR:

ARTICLE 6  
OFFICERS AND DIRECTORS

6.1 OFFICERS - The officers shall be as listed herein and shall be elected by the House of Delegates at its annual meeting.

- .1 General Chair [Odd years]
- .2 Administrative Vice-Chair [Even years]
- .3 Finance Vice-Chair [~~Odd Even~~ years]
- .4 Senior Vice-Chair [Odd years]
- .5 Age Group Vice-Chair [Odd years]
- .6 Secretary [Even years]
- .7 Treasurer [Odd years]

6.2 OTHER DIRECTORS

- .1 ATHLETE REPRESENTATIVES - [No changes]
- .2 COACH CHAIR - Elections will be held in ~~odd even~~ years, with one (1) coach elected by the House of Delegates, at the annual meeting, every two years. The coach elected shall serve as Coach Vice-Chair in the first two years of a four-year term and as Coach Chair in the last two years of the term. Only the Coach Chair shall serve on the Board of Directors.
- .3 [NO CHANGES]

Rationale of selection:

1. Finance Vice Chair
  - This was a new position created in 2019 and the current appointed person could be ‘formalized’ through an even-year election.
  - It may be a good practice to stagger the Finance Vice Chair and Treasurer positions, similar to General Chair and Administrative VC, to aim to assure an experienced member remains in that category each term.
2. Coach Vice Chair
  - Since the current Coach Chair is retiring/resigning from the Board, it is a good opportunity to move the elected cycle to an even year and find a new candidate for Coach Vice Chair. The current Coach Vice Chair can move into the Coach Chair position 1 year earlier.

**Conclusion:** If the Board adopts this change, the even year election slate will have 4 positions vs. the odd year slate of 5 positions.

## **Ohio Swimming Investment Policy Statement**

### **Overview**

Ohio Swimming Inc. is a not-for-profit organization with its headquarters located in Oxford, Ohio. Ohio Swimming Inc. maintains an investment portfolio for the benefit of its members.

### **Purpose of Investment Policy Statement**

The purpose of this Investment Policy Statement is to assist the Board of Directors of Ohio Swimming Inc. in effectively establishing, supervising, monitoring and evaluating the investments maintained in the portfolio (referred to as "The Portfolio" which includes all Ohio Swimming portfolio assets, including operating funds, unless specifically stated otherwise.)

The Policy:

1. Defines the investment goals and objectives of The Portfolio;
2. Documents the material facts considered and the process used to arrive at the investment decisions reached;
3. Establishes an asset allocation and investment management strategy designed to have a high probability of meeting the goals and objectives of The Portfolio;
4. Establishes a disciplined decision-making process to be followed by the Board of Directors in implementing the investment strategies decided upon;
5. Establishes a criteria for evaluating the success of the management of The Portfolio; and
6. Documents the procedural prudence followed by the Board of Directors in taking the investment course of action followed.

### **Goals and Objectives**

#### Portfolio Goals

It is a primary goal of Ohio Swimming Inc. to invest the financial assets of the organization, in excess of funds needed for current operations, and to provide a reasonable level of earnings growth, based on a total return, consistent with a policy of prudently diversified investments. It is also the policy of the organization to maintain operating funds to provide for liquidity to meet current operating and capital expenditure needs.

## **Investment Objectives**

### **A. Investment Funds**

The invested assets of Ohio Swimming Inc. are invested and maintained in a balanced investment program. The primary objective is to provide growth consistent with a policy of prudently diversified investment. Growth will be attained through appreciation of assets, the inclusion of additional funds when available, and from retention of earnings of the fund except earnings caused to be withdrawn as hereinafter provided.

### **B. Short Term Operating Accounts**

Short Term Operating Accounts are comprised of operating funds that are used in near term day to day operations. The accounts are managed by the Treasurer and Assistant Treasurer. The operating accounts are to be limited to FDIC insured bank deposits, high quality money market funds or FDIC insured certificates of deposit.

## **Asset Allocation**

The asset allocation under the Investment Policy will meet the stated goals and objectives. The asset allocation is based upon the following:

- A. It is not productive to time the markets. Long-term strategic asset allocation based upon the principles of Modern Portfolio Theory is the most prudent investment approach. Effective diversification can reduce risk. In utilizing this methodology, it is important to diversify into all the major asset classes as set out below, and to diversify by investment style.
- B. Portfolios with a greater amount of stock allocations and a lesser amount of bond allocations have a higher probability of short-term losses and of long-term higher returns than portfolios with lesser amounts of stocks.

Therefore, since long-term higher returns are very important in meeting the objectives of The Portfolio, the asset allocation shall contain a mixture of stocks and bonds that subject the portfolio to the potential of moderate, but not devastatingly large short-term losses, and provide the potential for higher long-term returns.

## **Asset Allocation Mix**

<i>Asset Class</i>	<i>Minimum</i>	<i>Maximum</i>
Equities – total	40%	80%
Equities – international	10%	25%
Bonds	20%	60%
Cash	0%	15%

## **Benchmarking Returns**

A benchmark for each asset class shall be selected to compare future performance against. A passive index that are reflective of the universe of securities within that asset class shall be selected.

Any particular investment strategy will have periods where it will fall short of achieving its goal. During such period, the Board of Directors will obtain and evaluate explanations for such under-performance.

Because we intend to invest in a portfolio containing high risk / high return investments, we define our risk tolerance as moderately high.

### **Investment Vehicles**

In the equity portion of the portfolio, it is intended that there be adequate diversification between growth and value. For the fixed income portion of the portfolio, there should be adequate diversification between government and corporate securities and in the duration of the underlying bonds.

### **Costs**

The costs associated with the management of each fund shall be reviewed at least annually. The Board of Directors' will evaluate the total cost of the individual fund investments relative to, the average fees for a similar mix of mutual funds. Averages from Morningstar Analytical Service shall be used for determining the appropriate average.

### **Communications**

Unless otherwise requested, the Treasurer or Financial Chair must furnish the Board with a quarterly account review detailing investment performance (time-weighted), asset allocation, and the value of The Portfolio.

The Board of Directors may request that more frequent reports be prepared by the Treasurer if significant concerns arise about investment strategy or performance of The Portfolio.

### **Tax**

Ohio Swimming is not subject to Federal, state or local income taxes.

### **Conflicts of Interest**

See Section 1.7 of the Ohio Swimming Policy Book for the Conflict of Interest policy.



**Treasurer's Report**  
**Ohio Swimming BOD February 2020 Meeting**

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To: Ohio Swimming BOD

From: David Lloyd

Date: February 18, 2020

Re: OSI Treasurer's Report

1. Financials as of and for the five months ended January 31, 2020 (P5)
  - a. Net Inflows of \$188,673 YTD (\$82,394 in January) compared to \$103,421 YTD January 2019. Difference is due to higher swimmer surcharge and faster pace of registration collections.
  - b. Outflows YTD of \$125,650 (\$26,214 in January) compared to \$122,121 YTD January 2019.
  - c. Our YTD surplus is \$63,023.
  - d. Expenses still generally under budget in all categories, including travel reimbursement. There are no current borrowings on the line of credit.
2. Other Matters
  - a. Outstanding A/R is \$72,053, down from \$98,236 last month. Amounts overdue past 60 days total \$21,170, up from \$11,202 last month. Five clubs represent around 93% of that balance and follow-ups are ongoing.
  - b. Balance Sheet and Reserves: OSI continues to maintain a healthy balance sheet including sufficient reserves. Excess reserves remain approximately \$16,000.

Respectfully Submitted,

*David Lloyd*

OSI Interim Treasurer

8:08 AM  
02/12/20  
Cash Basis

**Ohio Swimming**  
**Profit & Loss Budget vs. Actual**  
**September 2019 through January 2020**

	Sep '19 - Jan 20	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Memberships/Dues(USA Swim)</b>				
2019 Income Recieved in 2020	0.00	20,000.00	-20,000.00	0.0%
Club Membership Dues	10,505.00	13,755.00	-3,250.00	76.37%
Club Membership Dues Expense	-4,000.00	-4,970.00	970.00	80.48%
Flex Membership	3,495.00			
Flex Membership Expense	-1,710.00			
Non Athlete	47,357.00	63,750.00	-16,393.00	74.29%
Non Athlete Expense	-34,596.00	-51,000.00	16,404.00	67.84%
Outreach	215.00	400.00	-185.00	53.75%
Outreach Expense	-190.00	-400.00	210.00	47.5%
Premium Athlete	403,494.50	495,000.00	-91,505.50	81.51%
Premium Athlete Expense	-345,216.00	-396,000.00	50,784.00	87.18%
Seasonal Swimmers	5,048.00	26,600.00	-21,552.00	18.98%
Seasonal Swimmers Expense	-3,570.00	-21,000.00	17,430.00	17.0%
Total Memberships/Dues(USA Swim)	80,832.50	146,135.00	-65,302.50	55.31%
<b>Other Income</b>				
Approved/Meet Obsrvation Fees	1,300.00	1,900.00	-600.00	68.42%
Interest Income(Ckg/Saving)				
Dividends	57.52	200.00	-142.48	28.76%
Total Interest Income(Ckg/Saving)	57.52	200.00	-142.48	28.76%
Misc.	2,600.00	3,905.59	-1,305.59	66.57%
Total Other Income	3,957.52	6,005.59	-2,048.07	65.9%
<b>Sanctions &amp; Meet Revenue</b>				
Entry Fees	33,820.50	95,000.00	-61,179.50	35.6%
Facility Fund	0.00	0.00	0.00	0.0%
Sanctions	3,889.00	3,800.00	89.00	102.34%
Senior Circuit Entry Fees	0.00	6,300.00	-6,300.00	0.0%
Swimmers Surcharge	66,173.50	175,000.00	-108,826.50	37.81%
Total Sanctions & Meet Revenue	103,883.00	280,100.00	-176,217.00	37.09%
<b>Savings(From)</b>				
Tfr from Olympic Travel Fund	0.00	28,000.00	-28,000.00	0.0%
Total Savings(From)	0.00	28,000.00	-28,000.00	0.0%
Total Income	188,673.02	460,240.59	-271,567.57	40.99%
<b>Expense</b>				
<b>Operations</b>				
Administrative Review Board	0.00	100.00	-100.00	0.0%
Administrative Vice Chairman	0.00	500.00	-500.00	0.0%
Age Group Chairman	0.00	100.00	-100.00	0.0%
Athlete Representative	0.00	1,000.00	-1,000.00	0.0%
Camps/Clinics Coordinator	4,800.00	11,200.00	-6,400.00	42.86%
Coach Representatives				
Coach Education/Training	130.00	1,000.00	-870.00	13.0%

8:08 AM  
02/12/20  
Cash Basis

**Ohio Swimming**  
**Profit & Loss Budget vs. Actual**  
**September 2019 through January 2020**

	Sep '19 - Jan 20	Budget	\$ Over Budget	% of Budget
Coach of Yr Clinic, Scholorshp	750.00	4,000.00	-3,250.00	18.75%
Coach of Yr Plaques	0.00	400.00	-400.00	0.0%
Total Coach Representatives	880.00	5,400.00	-4,520.00	16.3%
Disability Swimming Coodinator	0.00	3,000.00	-3,000.00	0.0%
Donations	0.00	1,500.00	-1,500.00	0.0%
General Chairman	0.00	5,000.00	-5,000.00	0.0%
Interest Expense	1,041.84	720.00	321.84	144.7%
LSC Conventions/Clinics/Dues				
Central Zone Dues	0.00	100.00	-100.00	0.0%
D&O Insurance	0.00	525.00	-525.00	0.0%
House of Delegates Meeting	480.58	1,975.00	-1,494.42	24.33%
USAS Convention	14,417.27	18,000.00	-3,582.73	80.1%
Workshops	2,822.84	1,957.00	865.84	144.24%
Total LSC Conventions/Clinics/Dues	17,720.69	22,557.00	-4,836.31	78.56%
Officials Chair				
Background Check	722.00	2,300.00	-1,578.00	31.39%
Background Check Renewals	432.00			
Official Dues (\$6.00)	-1,429.00	-1,800.00	371.00	79.39%
Officials Chair(Tshirts&Badges)	250.32	500.00	-249.68	50.06%
Officials Travel	1,272.00	15,200.00	-13,928.00	8.37%
Officials Travel Olympic Trials	0.00	3,000.00	-3,000.00	0.0%
Wkshops,Meetings,Recog,Training	553.05	3,000.00	-2,446.95	18.44%
Total Officials Chair	1,800.37	22,200.00	-20,399.63	8.11%
Outreach/Diversity				
CZ Diversity Select Camp	0.00	2,500.00	-2,500.00	0.0%
Diversity	432.40			
Diversity/Inclusion Clinic	0.00	2,000.00	-2,000.00	0.0%
Learn To Swim	0.00	2,000.00	-2,000.00	0.0%
Multi Cultural Camp	0.00	2,500.00	-2,500.00	0.0%
Outreach-Gear	9,231.91	12,000.00	-2,768.09	76.93%
Outreach Travel	100.00	11,000.00	-10,900.00	0.91%
Total Outreach/Diversity	9,764.31	32,000.00	-22,235.69	30.51%
Permanent Office				
Bank Charges	37.00	85.00	-48.00	43.53%
CC & Electronic Fees	433.58			
Office Expense	3,551.74	7,171.00	-3,619.26	49.53%
Payroll Expenses	2,546.40	98,907.59	-96,361.19	2.58%
Payroll Wages	31,273.88			
Subcontractor Work	3,990.00	20,000.00	-16,010.00	19.95%
Worker's Compensation	115.00	310.00	-195.00	37.1%
Permanent Office - Other	0.00	0.00	0.00	0.0%
Total Permanent Office	41,947.60	126,473.59	-84,525.99	33.17%
Safe Sport Coordinator	809.60	2,400.00	-1,590.40	33.73%
Safety Coordinator	0.00	600.00	-600.00	0.0%

8:08 AM  
02/12/20  
Cash Basis

**Ohio Swimming**  
**Profit & Loss Budget vs. Actual**  
**September 2019 through January 2020**

	Sep '19 - Jan 20	Budget	\$ Over Budget	% of Budget
Secretary	0.00	110.00	-110.00	0.0%
Senior Vice-Chairman	0.00	2,500.00	-2,500.00	0.0%
Treasurer				
Audit	7,155.00	6,000.00	1,155.00	119.25%
Tax Prep	2,135.00	2,900.00	-765.00	73.62%
Taxes	0.00	100.00	-100.00	0.0%
Total Treasurer	9,290.00	9,000.00	290.00	103.22%
Total Operations	88,054.41	246,360.59	-158,306.18	35.74%
Recognition Banquet	0.00	9,420.00	-9,420.00	0.0%
Swimmer Support				
Awards				
Seniors	1,428.40			
Awards - Other	0.00	15,530.00	-15,530.00	0.0%
Total Awards	1,428.40	15,530.00	-14,101.60	9.2%
Championship Facility				
Copier Rental	452.63	0.00	452.63	100.0%
Open Water Championship	0.00	3,500.00	-3,500.00	0.0%
SC Sr Championships	6,105.00			
Championship Facility - Other	0.00	55,500.00	-55,500.00	0.0%
Total Championship Facility	6,557.63	59,000.00	-52,442.37	11.12%
Meets				
Distance Meets	0.00	5,000.00	-5,000.00	0.0%
Senior Circuit Meets	0.00	9,000.00	-9,000.00	0.0%
Total Meets	0.00	14,000.00	-14,000.00	0.0%
Open Water Programs				
Open Water-Awards	0.00	430.00	-430.00	0.0%
Open Water Camps	0.00	0.00	0.00	0.0%
Zone Team-Open Water	0.00	2,500.00	-2,500.00	0.0%
Total Open Water Programs	0.00	2,930.00	-2,930.00	0.0%
Senior Travel Fund				
Coach Travel	0.00	0.00	0.00	0.0%
Futures	0.00			
Long Course	0.00			
Olympic Trials	0.00	28,000.00	-28,000.00	0.0%
Open Water	0.00			
Spring 2019 (pd 2020)	63.14	0.00	63.14	100.0%
Spring 2020 (pd 2020)	0.00	5,000.00	-5,000.00	0.0%
Summer 2019 (pd 2020)	28,505.83	45,000.00	-16,494.17	63.35%
Winter 2020 (pd 2020)	0.00	20,000.00	-20,000.00	0.0%
Senior Travel Fund - Other	0.00	0.00	0.00	0.0%
Total Senior Travel Fund	28,568.97	98,000.00	-69,431.03	29.15%
Zone Team				
Zone Team Coaches	0.00			
Zone Team Expenses	1,040.90	15,000.00	-13,959.10	6.94%

8:08 AM  
02/12/20  
Cash Basis

**Ohio Swimming**  
**Profit & Loss Budget vs. Actual**  
**September 2019 through January 2020**

	Sep '19 - Jan 20	Budget	\$ Over Budget	% of Budget
Zone Team Income	0.00	0.00	0.00	0.0%
Total Zone Team	1,040.90	15,000.00	-13,959.10	6.94%
Total Swimmer Support	37,595.90	204,460.00	-166,864.10	18.39%
Total Expense	125,650.31	460,240.59	-334,590.28	27.3%
Net Ordinary Income	63,022.71	0.00	63,022.71	100.0%
Net Income	<b>63,022.71</b>	<b>0.00</b>	<b>63,022.71</b>	<b>100.0%</b>

9:17 AM  
02/06/20  
Cash Basis

**Ohio Swimming  
Balance Sheet**  
**As of January 31, 2020**  
**Jan 31, 20**

**ASSETS**

**Current Assets**

**Checking/Savings**

**Edward Jones**

Olympic Trial Funds (Reserved) 28,000.00

Edward Jones - Other 326,442.92

Total Edward Jones 354,442.92

Edward Jones Money Market 45,009.17

FMB Checking 18,904.19

Total Checking/Savings 418,356.28

**Other Current Assets**

Clearing account -0.08

Total Other Current Assets -0.08

Total Current Assets 418,356.20

**TOTAL ASSETS**

**418,356.20**

**LIABILITIES & EQUITY**

**Liabilities**

**Current Liabilities**

**Other Current Liabilities**

Payroll Liabilities 163.05

Total Other Current Liabilities 163.05

Total Current Liabilities 163.05

Total Liabilities 163.05

**Equity**

Opening Bal Equity 220,316.78

Retained Earnings 134,853.66

Net Income 63,022.71

Total Equity 418,193.15

**TOTAL LIABILITIES & EQUITY**

**418,356.20**

**From:** [McCorkle](#)  
**To:** [office@swimohio.com](mailto:office@swimohio.com)  
**Subject:** OSU Camps Table Request JOs  
**Date:** Wednesday, February 5, 2020 12:22:39 PM  
**Attachments:** [image001.png](#)

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Erin,

OSU has requested to have a camps table at JOs. Are you okay with this?

Christine



**Christine Z. Thompson**

Director of Aquatic Events & Buckeye Aquatic Academy  
**Office of Student Life** Department of Recreational Sports  
B106 RPAC, 337 Annie & John Glenn Ave., Columbus, OH 43210  
[recsports.osu.edu](mailto:recsports.osu.edu) [swimclub.osu.edu](mailto:swimclub.osu.edu) [divingclub.osu.edu](mailto:divingclub.osu.edu)

**From:** [Mccorkle](#)  
**To:** [Laurie Karr](#)  
**Cc:** [office@swimohio.com](mailto:office@swimohio.com)  
**Subject:** RE: Meet Program Ad/ Marketing Table  
**Date:** Wednesday, February 12, 2020 4:17:30 PM  
**Attachments:** [image002.png](#)  
  [image003.png](#)

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Hi Laurie,

Thanks for your note. The heat sheet ad for JOs is not a decision that I can make, but Ohio Swimming can. I'll copy Erin on this response and she will be able to let us both know.

Christine



**Christine Z. Thompson**

Director of Aquatic Events & Buckeye Aquatic Academy  
**Office of Student Life** Department of Recreational Sports  
B106 RPAC, 337 Annie & John Glenn Ave., Columbus, OH 43210  
614-247-7370 Office / 614-247-4746 Fax  
[thompson.1363@osu.edu](mailto:thompson.1363@osu.edu) [recsports.osu.edu](http://recsports.osu.edu) [swimclub.osu.edu](http://swimclub.osu.edu) [divingclub.osu.edu](http://divingclub.osu.edu)

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**From:** Laurie Karr <lkarr@safesplash.com>  
**Sent:** Wednesday, February 12, 2020 11:33 AM  
**To:** Mccorkle <mccorkle@osu.edu>  
**Subject:** Meet Program Ad/ Marketing Table

Hi Christine,

I was speaking with my boss about possibly purchasing an ad for our new Swim Labs facility opening March 1.

This is a facility that does video analysis in a tank(endless pool) for competitive swimmers, triathletes etc. We have a facility opening at Sawmill and Hayden Run. There's also one up in Toledo that may be interested in piggy backing with us to market the program at JO's. In Cbus, Bill Wadley is one of our analysts.

Do you have space for Meet Program ads at JO's (I assume regionals is too late, but will advertise there as well if it is not). Is it possible for us to lease space to set up a 5 foot marketing table during both Regionals and JO's? Do you sell advertising on the video board as well?

I know you are BUSY -but if you could direct me to the correct person for ads that would be great.

**Laurie Karr**

General Manager SafeSplash Columbus  
O: [\(614\) 758-7580](tel:(614)758-7580)  
[lkarr@safesplash.com](mailto:lkarr@safesplash.com)



[safesplash.com](http://safesplash.com) | A Streamline Brands Company  
Swimming ... A Life Skill®

Ohio Swimming, Inc.  
February 2020 Board of Directors Meeting  
General Chair Report  
February 13, 2020

I want to start by thanking everyone for their time serving on the board. I know we are approaching a very busy time of the year on the pool deck and I appreciate you setting aside time to work on behalf of the members of the LSC.

I have begun to look back at the items we promised to address with the increase of the swimmer surcharge. My goal is to make sure we meet the promises made when the HOD approved that increase. There were four areas that were to be addressed: athlete travel reimbursement, camps, outreach, and educational webinars. I believe that we addressed these items from a budgetary standpoint but we need to make sure that we follow through with the application of the services.

I also want to start looking forward. We are wrapping up one quad and heading into a new quad this fall. I would like for everyone to take some time within your committee meetings to start planning for the new quad. Are there new services we can add or current services that we can expand on? I will be looking at our strategic plan to make sure we have things in there to help make us successful through the new quad.

This will be an exciting year for Ohio Swimming!

Respectfully Submitted,

Todd Billheimer  
General Chair