Illinois Swimming

Profit and Loss

February 2021

	TOTAL				
	FEB 2021	JAN 2021 (PP)	% CHANGE	FEB 2020 (PY)	% CHANGE
Income					
5000 Revenue-Athlete Registration	41,837.00	23,571.01	77.49 %	10,448.00	300.43 %
5010 Revenue-NonAthlete Registration	18,527.84	34,776.30	-46.72 %	3,420.00	441.75 %
5020 Revenue-Transfers	330.00	60.00	450.00 %	40.00	725.00 %
5030 Revenue-Club Registration		250.00	-100.00 %		
5040 Revenue- Flex Membership	120.00	1,160.00	-89.66 %	200.00	-40.00 %
5050 Revenue- Outreach Athl Regist	56.00			63.00	-11.11 %
5100 Revenue-Swimmer Surcharge	766.00			27,708.00	-97.24 %
5110 Revenue-Sanctions	-2,975.00			75.00	-4,066.67 %
5111 - Revenue - Diversity				0.00	
5210 Revenue-Officials Clinics	-14.26				
5300 Revenue-% Meet Fees	743.44			42,058.20	-98.23 %
5315 Championship-Age Group Entry				236.00	-100.00 %
5740 Sponsorships	3,000.00	6,000.00	-50.00 %	1,075.00	179.07 %
9000 Interest Income				296.77	-100.00 %
Total Income	**$62,391.02**	**$65,817.31**	**-5.21 %**	**$85,619.97**	**-27.13 %**
Cost of Goods Sold					
6000 Athlete Registration	33,216.00	25,982.00	27.84 %	8,928.00	272.04 %
6010 Non Athlete Registration	9,728.00	25,024.00	-61.13 %	1,984.00	390.32 %
6030 Club Registration	280.00	840.00	-66.67 %		
6040 Miscellaneous Registration Exp.				90.00	-100.00 %
6050 Outreach Athlete Registration	35.00			45.00	-22.22 %
6060 Flex Membership	50.00	570.00	-91.23 %		
6301 Chmp Meet Expense Webcasting				7,040.00	-100.00 %
6302 Champ Meet Expense	100.00				
6306 Champ Meets Others				550.81	-100.00 %
Total 6302 Champ Meet Expense	**100.00**			**550.81**	**-81.84 %**
6350 Club Support National Meet					
6351 Club Support-Senior Nat SCY				500.00	-100.00 %
Total 6350 Club Support National Meet				**500.00**	**-100.00 %**
6400 Officials Clinic				113.49	-100.00 %
6497 Open Water				5,190.45	-100.00 %
6820 Awards				18,914.56	-100.00 %
6911 Coaches Grant Program				199.99	-100.00 %
Total Cost of Goods Sold	**$43,409.00**	**$52,416.00**	**-17.18 %**	**$43,556.30**	**-0.34 %**
GROSS PROFIT	**$18,982.02**	**$13,401.31**	**41.64 %**	**$42,063.67**	**-54.87 %**
Expenses					
7000 Office Salaries	10,548.74	10,837.49	-2.66 %	9,918.74	6.35 %
7010 Payroll Taxes	916.74	967.25	-5.22 %	855.55	7.15 %
7100 BOD Discretionary Fund		7,500.00	-100.00 %	18.00	-100.00 %

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7200 Rent Paid	2,250.28	2,250.28	0.00 %	2,120.22	6.13 %
7300 Utilities	82.70	82.70	0.00 %	82.70	0.00 %
7400 Telephone	317.09	317.09	0.00 %	293.94	7.88 %
7500 Office Expense				44.95	-100.00 %
7510 Office Supplies	429.51	41.99	922.89 %	327.50	31.15 %
7511 Office Technology Hardware	31.86	151.86	-79.02 %	31.86	0.00 %
7513 Technology Software/ WebHosting	168.78				
7514 Digital Marketing	324.07	324.07	0.00 %	324.07	0.00 %
7520 Postage	107.35	17.99	496.72 %	267.99	-59.94 %
7550 Copier expense	570.54	651.90	-12.48 %	526.01	8.47 %
7610 Web Site Expense				29.85	-100.00 %
7620 Payroll Processing Fee	52.75	52.75	0.00 %	52.75	0.00 %
7850 Ancillary Accounting Fees	670.00	250.00	168.00 %	250.00	168.00 %
8000 Insurance	1,662.00			1,534.00	8.34 %
8250 Dues and Subscriptions		55.00	-100.00 %	11.00	-100.00 %
8500 Conventions-meetings				1,888.04	-100.00 %
8810 Merchant Service Bankcard Fees	44.95	44.95	0.00 %		
8820 Bank Charge	51.50	51.50	0.00 %	56.00	-8.04 %
Total Expenses	**$18,228.86**	**$23,596.82**	**-22.75 %**	**$18,633.17**	**-2.17 %**
NET OPERATING INCOME	**$753.16**	**$ -10,195.51**	**107.39 %**	**$23,430.50**	**-96.79 %**
Other Income					
9510 Investment Expenses		-1,483.63	100.00 %		
Total Other Income	**$0.00**	**$ -1,483.63**	**100.00 %**	**$0.00**	**0.00%**
NET OTHER INCOME	**$0.00**	**$ -1,483.63**	**100.00 %**	**$0.00**	**0.00%**
NET INCOME	**$753.16**	**$ -11,679.14**	**106.45 %**	**$23,430.50**	**-96.79 %**