

**West Chicago Sharks  
Board of Directors Meeting  
Monday, September 9th 2013**

Present: Dan Johnson, Kim Rockwood, Karen Clasen, Beth Sole, Kathy Koester, Dave Todd, Bridget Fors, Kate Glod

Meeting called to order at approximately 7:00 PM.

August Board meeting minutes will be distributed and approved via e-mail.

**Financial Report - Karen Clasen**

- Fall/Winter season currently has 41 swimmers registered, 13 of which are new to the team. This same time last year there were 76 swimmers registered of which 17 were new.
- At this time no swimmers from Leyden have registered for the September stroke clinic.
- Form 990 has now been filed and posted on-line.
- Recycling summer trophies and awards has cut this line item nearly in half.
- Team cash position has increased to \$62,968.26, up \$4,368.41 from last month, but is significantly lower than this time last year. This balance represents 45.8% of the Team goal of 6 months prior year operating expenses. Higher summer expenses and extended, uncompensated practices were contributing factors.

**Coaches Report - Dan Johnson**

- Expenses will have to be monitored closely amongst all practice groups. It appears that expenses outpaced income for the elite groups mostly due to travel and accommodations. In order to achieve financial goals, practice group sizes may need to be adjusted and parents of elite groups may need to bear more of the travel costs rather than the team as a whole. This will be a topic for future discussions.
- DJ provided a detailed budget analysis for the stroke camp that resulted in a profit of \$2,934.00.
- The Alumni Swim Meet is set for December 22nd. There will be a small fee to cover costs to run the meet and provide catering (Pal Joey's) for the party afterwards.
- Registration from Leyden swimmers for the stroke camp was disappointing. Comments received from parents were that it was just too expensive.
- Dave McCue and DJ are currently working on updating meet records. Dave has come up with a unique way to make this process much easier in the future.
- Meet registration will need to be held at 3 events plus relays per session for each swimmer instead of 4 and total team entries will be held at 125 swimmers. ISI has scrutinized teams for overlooking these limits and has sanctioned teams that routinely violate the rule by not allowing them to host any meets for up to three years.
- DJ discussed Nick Parry's coaching salary and noted his position has not been reviewed for several years. His duties and responsibilities have increased dramatically, therefore DJ motioned for a 20% increase in Coach Parry's salary effective December 1st and that coaching positions be reviewed at least every three years. The motion was seconded by Dave Todd. Karen abstained over budget concerns and possible cuts elsewhere.

**Ways and Means - Kathy Koester**

- Manna currently only has 3 orders. Despite the Manna program details being available on the website, more exposure is necessary and could be included in the District 94 flyers.

**Meet Director's Report - Beth Sole**

- Dates have been set, meet packets and sanctions are ready for Fall Fling, Polar Bear, Feb Frenzy.
- Vendors have all been advised of the meet schedule including Maui Wowi.

**Old Business:**

- Cosmic Swim - the bazaar will not be part of this year's event but other suggestions to make money are welcome.
- Kim will create a schedule for the Parent Meetings.

Meeting was adjourned at 7:49 PM