NES Recent History and 2020-21 Proposed Budget

	Actual 2019	Budget 2020	Fcst 2020	Proposed '21
INFLOWS				
Camp & Clinic Income	0	3,500	0	0
Registration	215,573	190,000	196,509	140,000
Sanction Fees	6,885	5,500	9,006	3,250
Surcharges - Meet	222,038	250,000	140,815	120,000
Surcharges - Travel	55,569	47,000	31,757	23,500
Other Income	2,900	1,500	23,316	0
Interest / Portfolio return	13,103	18,000	271	6,500
TOTAL INCOME	**516,068**	**515,500**	**401,672**	**293,250**
OUTFLOWS				
All Athlete Fund / Awards	20,602	18,000	16,718	18,000
Athlete Committee	-1,200	6,000	5,197	6,300
Athlete Support - National Meets	65,179	60,000	28,991	60,000
Athlete Support - Scholarship	2,000	4,000	4,000	4,000
Banquet	12,364	8,500	16,165	5,000
Camps & Clinics & Swimposium	17,345	2,000	0	26,000
Club & Coach Development / Support	59,596	60,500	60,545	30,000
Coaches Support - National Meets / Clinics	23,526	35,000	8,956	25,000
Committee Travel	5,193	5,000	805	1,000
Conventions / Meetings	25,619	15,000	14,566	3,000
COVID-19 Relief Grant	0	0	172,803	0
Diversity, Equity & Inclusion	16,693	10,000	240	7,500
Meet Subsidies	52,284	45,000	22,500	41,000
Office Expenses (rent/payroll/supplies/etc)	158,463	165,000	155,811	197,000
Officials	30,082	33,400	17,455	22,500
Outreach	11,036	10,000	11,292	20,000
Professional Fees	14,795	14,000	17,173	15,000
Safe Sport	10,303	10,000	8,288	5,600
Safety	0	1,000	0	0
Zones	38,949	35,000	1,257	40,000
Other (incl cc fees / misc)	14,447	10,000	9,393	7,500
TOTAL EXPENSES	**577,277**	**547,400**	**572,155**	**534,400**
NET INCREASE (DECREASE)	**-61,209**	**-31,900**	**-170,483**	**-241,150**

Current fiscal year results impacted by COVID-19 Relief Grant and LC Season sanction reductions

Impacts to Fiscal 2020-21 Budget include:

- approximate 9% reduction in full paying membership (flex / outreach increases)

- freezing of Registration Fees to current year levels (absorbing $2 USA Swimming fee increase)

- COVID-19 related capacity restrictions continuing into SC season, limiting sanctioned revenues to ~30% of historical

- 'return to normal' for LC season, including National Meet schedules and associated program support