

**United States Swimming, Inc. of Maine**  
**Profit & Loss Budget Overview**  
 September 2020 through August 2021

	Sep '20 - Aug 21
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Swim Meet Revenue</b>	
Winter Champs Sponsors	1,000.00
International Invite Revenue	24,600.00
Winter Championships Revenue	39,290.00
Winter Champs Trials Revenue	7,000.00
Developmental Meet #2 Revenue	2,900.00
Developmental Meet #1 Revenue	4,210.00
Swim Meet Surcharges	22,175.00
<b>Total Swim Meet Revenue</b>	101,175.00
<b>All Star Team Revenue</b>	
11 - 14 Meet Revenue	5,000.00
10 & Under Trip Revenue	2,500.00
Summer Zones Revenue	650.00
All Star Team Revenue - Other	0.00
<b>Total All Star Team Revenue</b>	8,150.00
<b>Investments</b>	
Interest- Savings/Short-term CD	950.00
<b>Total Investments</b>	950.00
<b>Other Revenues</b>	
Registration Receipts	85,000.00
Swimposium/Clinic Revenue	2,450.00
Annual Banquet Revenue	4,000.00
Fines	100.00
Miscellaneous Revenue	100.00
<b>Total Other Revenues</b>	91,650.00
<b>Total Income</b>	201,925.00
<b>Gross Profit</b>	201,925.00
<b>Expense</b>	
<b>Committee &amp; Chair Expenses</b>	
Finance	750.00
Admin	1,500.00
Safe Sport	500.00
Athlete	1,500.00
Coaches	1,500.00
Senior	2,000.00
Age Group	2,000.00
Diversity	1,000.00
Officials	1,500.00
<b>Total Committee &amp; Chair Expenses</b>	12,250.00
<b>Club Support</b>	
Open Water	2,000.00
Club Recognition	1,200.00
<b>Total Club Support</b>	3,200.00
<b>All Star Team Expenses</b>	
11 - 14 Meet Expenses	4,500.00
10 & Under Trip Expenses	3,500.00
Summer Zones Expenses	300.00
<b>Total All Star Team Expenses</b>	8,300.00
<b>Athlete Support</b>	
Athlete Travel	20,000.00
Outreach Meet Fees	1,000.00
Scholarship	2,000.00
<b>Total Athlete Support</b>	23,000.00

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	Sep '20 - Aug 21
<b>Business Expenses</b>	
Computer Software	850.00
Internet	250.00
<b>Total Business Expenses</b>	1,100.00
<b>Contract Services</b>	
Accounting Fees	1,500.00
<b>Total Contract Services</b>	1,500.00
<b>Operations Expenses</b>	
Contract Services	16,877.00
Mileage	650.00
Postage/Mailing Services	250.00
Supplies	500.00
<b>Total Operations Expenses</b>	18,277.00
<b>Other Expenses</b>	
Swimposium/Clinic Expenses	10,000.00
PayPal Fees	3,000.00
Coaches Training & Support	1,000.00
Bank Charges	100.00
Registrations Remitted to USA-S	70,000.00
Annual Banquet Expenses	8,500.00
Miscellaneous Expenses	500.00
Memberships and Dues	500.00
<b>Total Other Expenses</b>	93,600.00
<b>Swim Meet Expenses</b>	
Winter Champs Sponsors	200.00
Int'l Invite Contract Svcs	2,300.00
Winter Champs Contract Svcs	3,930.00
Developmental Meet #2 Expenses	1,600.00
Developmental Meet #1 Expenses	600.00
Winter Champs Trials Expenses	2,500.00
International Invite Expenses	23,000.00
Winter Championships Expenses	28,000.00
<b>Total Swim Meet Expenses</b>	62,130.00
<b>Travel Expenses</b>	
Lodging	2,600.00
Conference/Convention/Meeting	1,000.00
Meals	1,350.00
Transportation	6,000.00
<b>Total Travel Expenses</b>	10,950.00
<b>Total Expense</b>	234,307.00
<b>Net Ordinary Income</b>	-32,382.00
<b>Other Income/Expense</b>	
Other Income	
uncategorized income	0.00
<b>Total Other Income</b>	0.00
<b>Net Other Income</b>	0.00
<b>Net Income</b>	-32,382.00