

**United States Swimming, Inc. of Maine  
Profit & Loss Budget Performance**

September 2019 through August 2020

	Sep '19 - Aug 20	Budget	Sep '19 - Aug 20	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Swim Meet Revenue</b>					
Winter Champs Sponsors	1,000.00	0.00	1,000.00	0.00	0.00
International Invite Revenue	494.91	20,000.00	494.91	20,000.00	20,000.00
Winter Championships Revenue	0.00	45,000.00	0.00	45,000.00	45,000.00
Winter Champs Trials Revenue	7,028.00	8,000.00	7,028.00	8,000.00	8,000.00
Developmental Meet #2 Revenue	2,702.00	4,000.00	2,702.00	4,000.00	4,000.00
Developmental Meet #1 Revenue	4,275.00	4,000.00	4,275.00	4,000.00	4,000.00
Swim Meet Surcharges	17,817.50	25,000.00	17,817.50	25,000.00	25,000.00
<b>Total Swim Meet Revenue</b>	<b>33,317.41</b>	<b>106,000.00</b>	<b>33,317.41</b>	<b>106,000.00</b>	<b>106,000.00</b>
<b>All Star Team Revenue</b>					
11 - 14 Meet Revenue	0.00	7,000.00	0.00	7,000.00	7,000.00
10 & Under Trip Revenue	0.00	1,000.00	0.00	1,000.00	1,000.00
Summer Zones Revenue	0.00	500.00	0.00	500.00	500.00
<b>Total All Star Team Revenue</b>	<b>0.00</b>	<b>8,500.00</b>	<b>0.00</b>	<b>8,500.00</b>	<b>8,500.00</b>
<b>Investments</b>					
Interest- Savings/Short-term CD	325.71	250.00	325.71	250.00	250.00
<b>Total Investments</b>	<b>325.71</b>	<b>250.00</b>	<b>325.71</b>	<b>250.00</b>	<b>250.00</b>
<b>Other Revenues</b>					
Registration Receipts	81,758.95	91,000.00	81,758.95	91,000.00	91,000.00
Swimposium/Clinic Revenue	2,450.00	5,000.00	2,450.00	5,000.00	5,000.00
Annual Banquet Revenue	0.00	2,500.00	0.00	2,500.00	2,500.00
Fines	188.50	400.00	188.50	400.00	400.00
Miscellaneous Revenue	3,341.32	500.00	3,341.32	500.00	500.00
<b>Total Other Revenues</b>	<b>87,738.77</b>	<b>99,400.00</b>	<b>87,738.77</b>	<b>99,400.00</b>	<b>99,400.00</b>
<b>Total Income</b>	<b>121,381.89</b>	<b>214,150.00</b>	<b>121,381.89</b>	<b>214,150.00</b>	<b>214,150.00</b>
<b>Gross Profit</b>	<b>121,381.89</b>	<b>214,150.00</b>	<b>121,381.89</b>	<b>214,150.00</b>	<b>214,150.00</b>
<b>Expense</b>					
<b>Committee &amp; Chair Expenses</b>					
Finance	0.00	100.00	0.00	100.00	100.00
Admin	2,029.27	200.00	2,029.27	200.00	200.00
Safety	0.00	100.00	0.00	100.00	100.00
Safe Sport	325.77	1,000.00	325.77	1,000.00	1,000.00
Athlete	-1,200.00	100.00	-1,200.00	100.00	100.00
Coaches	1,268.59	100.00	1,268.59	100.00	100.00
Senior	0.00	2,500.00	0.00	2,500.00	2,500.00
Age Group	1,404.53	2,500.00	1,404.53	2,500.00	2,500.00
Diversity	0.00	100.00	0.00	100.00	100.00
Officials	2,407.37	1,000.00	2,407.37	1,000.00	1,000.00
<b>Total Committee &amp; Chair Expenses</b>	<b>6,235.53</b>	<b>7,700.00</b>	<b>6,235.53</b>	<b>7,700.00</b>	<b>7,700.00</b>
<b>Club Support</b>					
Open Water	0.00	2,000.00	0.00	2,000.00	2,000.00
Club Recognition	1,200.00	1,000.00	1,200.00	1,000.00	1,000.00
<b>Total Club Support</b>	<b>1,200.00</b>	<b>3,000.00</b>	<b>1,200.00</b>	<b>3,000.00</b>	<b>3,000.00</b>
<b>All Star Team Expenses</b>					
11 - 14 Meet Expenses	0.00	8,000.00	0.00	8,000.00	8,000.00
10 & Under Trip Expenses	0.00	2,000.00	0.00	2,000.00	2,000.00
Summer Zones Expenses	0.00	500.00	0.00	500.00	500.00
<b>Total All Star Team Expenses</b>	<b>0.00</b>	<b>10,500.00</b>	<b>0.00</b>	<b>10,500.00</b>	<b>10,500.00</b>
<b>Athlete Support</b>					
Athlete Travel	4,842.02	15,000.00	4,842.02	15,000.00	15,000.00
Outreach Meet Fees	171.00	1,000.00	171.00	1,000.00	1,000.00
Scholarship	0.00	2,000.00	0.00	2,000.00	2,000.00
<b>Total Athlete Support</b>	<b>5,013.02</b>	<b>18,000.00</b>	<b>5,013.02</b>	<b>18,000.00</b>	<b>18,000.00</b>
<b>Business Expenses</b>					
Computer Software	688.90	500.00	688.90	500.00	500.00
Internet	209.70	250.00	209.70	250.00	250.00
Business Expenses - Other	155.00		155.00		
<b>Total Business Expenses</b>	<b>1,053.60</b>	<b>750.00</b>	<b>1,053.60</b>	<b>750.00</b>	<b>750.00</b>
<b>Contract Services</b>					
Accounting Fees	1,200.00	2,500.00	1,200.00	2,500.00	2,500.00
<b>Total Contract Services</b>	<b>1,200.00</b>	<b>2,500.00</b>	<b>1,200.00</b>	<b>2,500.00</b>	<b>2,500.00</b>

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<b>Operations Expenses</b>					
Contract Services	12,906.00	18,000.00	12,906.00	18,000.00	18,000.00
Mileage	818.19	500.00	818.19	500.00	500.00
Postage/Mailing Services	44.30	300.00	44.30	300.00	300.00
Supplies	93.44	200.00	93.44	200.00	200.00
Telephone/Telecommunications	0.00	100.00	0.00	100.00	100.00
<b>Total Operations Expenses</b>	<b>13,861.93</b>	<b>19,100.00</b>	<b>13,861.93</b>	<b>19,100.00</b>	<b>19,100.00</b>
<b>Other Expenses</b>					
Swimposium/Clinic Expenses	0.00	0.00	0.00	0.00	0.00
PayPal Fees	1,844.45	2,000.00	1,844.45	2,000.00	2,000.00
Coaches Training & Support	100.00	1,500.00	100.00	1,500.00	1,500.00
Bank Charges	54.36	250.00	54.36	250.00	250.00
Registrations Remitted to USA-S	64,369.00	80,000.00	64,369.00	80,000.00	80,000.00
Annual Banquet Expenses	570.45	5,000.00	570.45	5,000.00	5,000.00
Miscellaneous Expenses	0.00	100.00	0.00	100.00	100.00
Memberships and Dues	0.00	500.00	0.00	500.00	500.00
<b>Total Other Expenses</b>	<b>66,938.26</b>	<b>89,350.00</b>	<b>66,938.26</b>	<b>89,350.00</b>	<b>89,350.00</b>
<b>Swim Meet Expenses</b>					
Winter Champs Sponsors	200.00	0.00	200.00	0.00	0.00
Int'l Invite Contract Svcs	0.00	0.00	0.00	0.00	0.00
Winter Champs Contract Svcs	0.00	0.00	0.00	0.00	0.00
Developmental Meet #2 Expenses	1,600.00	1,500.00	1,600.00	1,500.00	1,500.00
Developmental Meet #1 Expenses	600.00	1,500.00	600.00	1,500.00	1,500.00
Winter Champs Trials Expenses	2,500.00	2,000.00	2,500.00	2,000.00	2,000.00
International Invite Expenses	902.67	19,000.00	902.67	19,000.00	19,000.00
Winter Championships Expenses	4,366.33	25,000.00	4,366.33	25,000.00	25,000.00
<b>Total Swim Meet Expenses</b>	<b>10,169.00</b>	<b>49,000.00</b>	<b>10,169.00</b>	<b>49,000.00</b>	<b>49,000.00</b>
<b>Travel Expenses</b>					
Lodging	2,931.84	2,500.00	2,931.84	2,500.00	2,500.00
Conference/Convention/Meeting	148.38	1,000.00	148.38	1,000.00	1,000.00
Meals	0.00	1,500.00	0.00	1,500.00	1,500.00
Transportation	3,308.37	10,000.00	3,308.37	10,000.00	10,000.00
<b>Total Travel Expenses</b>	<b>6,388.59</b>	<b>15,000.00</b>	<b>6,388.59</b>	<b>15,000.00</b>	<b>15,000.00</b>
<b>Total Expense</b>	<b>112,059.93</b>	<b>214,900.00</b>	<b>112,059.93</b>	<b>214,900.00</b>	<b>214,900.00</b>
<b>Net Ordinary Income</b>	<b>9,321.96</b>	<b>-750.00</b>	<b>9,321.96</b>	<b>-750.00</b>	<b>-750.00</b>
<b>Other Income/Expense</b>					
Other Expense					
uncategorized expense	6,007.87		6,007.87		
<b>Total Other Expense</b>	<b>6,007.87</b>		<b>6,007.87</b>		
<b>Net Other Income</b>	<b>-6,007.87</b>		<b>-6,007.87</b>		
<b>Net Income</b>	<b>3,314.09</b>	<b>-750.00</b>	<b>3,314.09</b>	<b>-750.00</b>	<b>-750.00</b>