

METROPOLITAN SWIMMING, INC.



BOARD OF DIRECTORS EXECUTIVE MEETING

Wednesday, July 14, 2021

ZOOM Meeting

PRESENT: Eric Fisher, Mary Fleckenstein, Monique Grayson, Dom Boccio, Allen Wone, Zac Hojnacki, David Ellinghaus, Kate Hallex, John Yearwood, Stanley Wong, Brian Hansbury, Lamar DeCasseres, Flo King, George Fleckenstein, and Jeff Chu.

ABSENT: Thomas Cho, Robert Frawley, Don Wagner, John McIlhargy, Frankie Andersen.

1. **WELCOME/ROLL CALL:** Eric Fisher welcomed everyone present at this virtual Board meeting which was called to order at 7:11pm.
2. **ACCEPTANCE/CORRECTIONS OF MINUTES:**
A motion to accept the minutes of the July 1, 2021, BOD meeting was made, seconded, and approved by all. **Motion carries.**
3. **GENERAL CHAIR:** Eric Fisher
 - a. **Budget 2021-2022:** Eric presented the budget for 2021-22 to all in attendance. Allen mentioned that one change had to be made about Age Group Zone Meet – budget for LC Zone meet should be increase by \$6,500.
A motion to accept the budget as corrected was made and seconded. All members in attendance were in favor. **Motion Carries.**
 - b. **Open Water Championships:** Conflict with Metro OW Championships and HOD. Either change the HOD to another weekend or having Dom run the HOD meeting. Discussion followed. We can have the meeting after the OW Champs at the Pavilion in Rye Town Beach. Kurt Thiel (USA Swimming's Parliamentarian) will be in attendance. Sanction will be given for Open Water Championships. We will keep the date of HOD on September 18, 2021, at 1 pm.
 - c. **Senior Mets:** Zac Hojnacki – There will be 450 swimmers. Volunteers and staff are all set. Thanks to all that will help.
 - d. **Update on Zones:** Kate Hallex – as of July 14th, Kate had received 70 applications from swimmers. Kate updated all on hotels, selection process (based on power points), coaches and uniforms.
 - e. **Email Votes:** must be added to the following minutes as proof of votes.

A motion to adjourn the meeting was made, seconded, and approved by all. **Motion carries.** Meeting adjourned at 7:30pm.

Next BOD will be July 28, 2021.

Respectfully submitted by Monique Grayson.
July 23, 2021

Metropolitan Swimming Inc.

Budget Overview: FY 2021-2022 - FY22 P&L

September 2021 - August 2022

	TOTAL
Income	
5000.00 General Income Accts	
5001.00 Investment Income	
5001.20 Dividend Income	5,000.00
Total 5001.00 Investment Income	5,000.00
5002.00 Fee & Surcharge	
5002.10 Sanctions Fee	15,000.00
5002.15 Post Meet Fee (20%)	240,000.00
5002.17 Senior Surcharge	1,000.00
5002.18 JO Surcharge	16,000.00
5002.19 Silver/Bronze Surcharge	4,000.00
Total 5002.00 Fee & Surcharge	276,000.00
5005.10 Fines	
5005.17 Admins Fines	4,500.00
5005.18 Junior fines	0.00
5005.19 Senior Fines	0.00
Total 5005.10 Fines	4,500.00
5006.00 Registrations	
5006.10 Club-Received (Metro portion)	12,000.00
7006.10 Club-Paid	-6,000.00
Total 5006.10 Club-Received (Metro portion)	6,000.00
5006.20 Athlete-Received	560,000.00
7006.20 Athlete-Paid	-473,760.00
Total 5006.20 Athlete-Received	86,240.00
5006.30 Non Athlete-Received	40,000.00
7006.30 Non Athlete-Paid	-30,000.00
Total 5006.30 Non Athlete-Received	10,000.00
5006.40 Transfers-Received	3,000.00
5006.50 Flex Athletic-Received	4,000.00
7006.50 Flex Athletic-Paid	-2,000.00
Total 5006.50 Flex Athletic-Received	2,000.00
Total 5006.00 Registrations	107,240.00
Total 5000.00 General Income Accts	392,740.00
5003 Other Miscellaneous Income	50,000.00
Total Income	\$442,740.00
GROSS PROFIT	\$442,740.00
Expenses	
6100.00 Athletics Service Program	
6110.00 Travel Reimbursement	
6110.11 SC Sectional	15,000.00
6110.12 LC Senior Zone/Sectional	10,000.00
6110.14 SC NCSA Junior	27,500.00

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September 2021 - August 2022

	TOTAL
6110.15 LC NCSA Junior	1,000.00
6110.16 LC Futures	5,000.00
6110.18 USA JR National SC	25,000.00
6110.19 USA JR National LC	13,000.00
6110.22 USA National/Open SC	7,000.00
6110.23 USA National/Open/Phillip66 LC	6,000.00
6110.30 USA Open Water Champ	1,000.00
Total 6110.00 Travel Reimbursement	110,500.00
6120.00 Scholarships	
6120.10 Joseph Stetz Registration Income	-2,075.00
6120.20 Galuzzi Scholarship	2,000.00
7120.10 Joe Stetz Scholarship Awards	2,000.00
7120.20 Joe Stetz Scholarship Placques	75.00
Total 6120.00 Scholarships	2,000.00
6130.00 Programs	
6131.00 Age Group Zone Meet	
6131.10 LC Zone	
6131.11 LC Zone fees collected	-95,000.00
7131.10 LC Zone Entries Fees Paid	7,000.00
7131.11 LC Zone Uniforms	32,000.00
7131.12 LC Zone Petty Cash & supplies	2,000.00
7131.13 LC Zone Bus	25,000.00
7131.14 LC Zone Hotel & meals	75,000.00
Total 6131.10 LC Zone	46,000.00
Total 6131.00 Age Group Zone Meet	46,000.00
6133.00 Diversity Program	9,000.00
6133.10 Splash Fee Reimbursement	8,000.00
Total 6133.00 Diversity Program	17,000.00
6135.00 Disability	2,000.00
6137.00 Distance Meets	6,000.00
Total 6130.00 Programs	71,000.00
Total 6100.00 Athletics Service Program	183,500.00
6200.00 Officials	
6200.10 Travel Reimbursement	13,200.00
6200.11 Clinic & Training Expenses	3,000.00
6200.12 BGC Reimbursement	3,000.00
6200.13 Incentives	800.00
Total 6200.00 Officials	20,000.00
6300.00 Coaches Programs	
6310.00 Coaches Clinic/Mentoring Program	9,000.00
Total 6300.00 Coaches Programs	9,000.00
6400.00 BOD	

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September 2021 - August 2022

	TOTAL
6411.00 EZ Conferences & Conventions	
6411.20 Lodging/Transportation	2,500.00
Total 6411.00 EZ Conferences & Conventions	2,500.00
6420.00 BOD Travel Reimbursement	2,500.00
6440.00 Committees	
6441.00 Review Committee	500.00
Total 6440.00 Committees	500.00
Total 6400.00 BOD	5,500.00
6500.00 Clubs Recognition	
6510.00 Club Excellence Program	35,000.00
Total 6500.00 Clubs Recognition	35,000.00
6600.00 Administration & Operations Support	
6601.00 Salary & Wages	95,000.00
6601.10 Payroll Tax	11,000.00
6601.20 Workers Comp Insurance	3,000.00
6601.30 ADP Payroll Service Fee	1,000.00
Total 6601.00 Salary & Wages	110,000.00
6605.00 IT Service Fee	
6605.10 Web Site ChargesB	1,200.00
Total 6605.00 IT Service Fee	1,200.00
6607.00 All Office Essential Supplies	1,000.00
6607.10 Annual Membership/Program Dues	500.00
6607.20 Printing/Ink/Paper	500.00
6607.30 Postage/Mailing	500.00
6607.40 Misc Expenses	500.00
Total 6607.00 All Office Essential Supplies	3,000.00
6608.00 Operation Expenses	
6608.01 Rent	12,000.00
6608.20 Telephone	1,200.00
6608.50 Professional Service Fee	30,000.00
6608.60 Subscription Fee	
6608.61 QB Monthly Fee(current)	600.00
Total 6608.60 Subscription Fee	600.00
Total 6608.00 Operation Expenses	43,800.00
6608.80 Legal & Professional Fees	14,400.00
6609.00 Office Equipment/Hardware	1,000.00
6610.00 Bank & Credit card expenses	4,000.00
6611.00 HOD/BOD Meetings	
6611.10 Refreshment - BOD/ LSC	2,750.00
Total 6611.00 HOD/BOD Meetings	2,750.00
6614.00 State Filing Fees	100.00
6630.00 Golden Goggles Dinners	

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	TOTAL
6630.10 Golden Goggles Dinner	10,000.00
Total 6630.00 Golden Goggles Dinners	10,000.00
6650.00 Metro Run Meets	
6650.10 Sr. Mets SC	
6650.12 SrM - SC Meet Entries	-20,000.00
6650.13 SrM - SC Admissions & Programs	-10,000.00
6690.11 SrM - SC Personnel/Admin/AO	5,000.00
6690.12 SrM - SC Pool rental	17,000.00
6690.13 SrM - SC Officials (Evaluator/MR/TLCJ)	1,250.00
6690.14 SrM - SC Refreshments	3,000.00
6690.15 SrM - SC Awards	875.00
6690.16 SrM - SC Misc Supplies Expenses	1,000.00
Total 6650.10 Sr. Mets SC	-1,875.00
6650.20 Sr Mets - LC	
6650.22 SrM - LC Meet Entries	-20,000.00
6650.23 SrM - LC Admission & Programs	-10,000.00
6690.21 SrM - LC Personnel/Admin/Ao	4,000.00
6690.22 SrM - LC Pool Rental	17,000.00
6690.23 SrM - LC Officials(Evaluator/MR/TLCJ)	1,250.00
6690.24 SrM - LC Refreshments	3,000.00
6690.25 SrM - LC Awards	1,000.00
6690.26 SrM - LC Misc Supplies Expenses	1,000.00
Total 6650.20 Sr Mets - LC	-2,750.00
6650.40 Open Water	4,000.00
Total 6650.00 Metro Run Meets	-625.00
Total 6600.00 Administration & Operations Support	189,625.00
Total Expenses	\$442,625.00
NET OPERATING INCOME	\$115.00
NET INCOME	\$115.00