

Billings Aquatic Club
Profit & Loss Budget Overview
September 2019 through August 2020

| | Sep 19 | Oct 19 | Nov 19 | Dec 19 | Jan 20 | Feb 20 | Mar 20 | Apr 20 | May 20 | Jun 20 | Jul 20 | Aug 20 | TOTAL Sep '19 - Aug 20 |
|---------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|---------------------------|
| Ordinary Income/Expense | | | | | | | | | | | | | |
| Income | | | | | | | | | | | | | |
| BAC - Meet | | | | | | | | | | | | | |
| Meet entries | | | | | | | | | | | | | |
| BAC Meet Concessions | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,350.00 |
| BAC Meet Entries | 4,234.89 | 0.00 | 0.00 | 0.00 | 0.00 | 3,984.89 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 8,219.78 |
| BAC Program Sales | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 550.00 |
| Total Meet entries | 5,134.89 | 0.00 | 0.00 | 0.00 | 0.00 | 4,984.89 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 10,119.78 |
| Big Sky State Games Meet | | | | | | | | | | | | | |
| BSSG Host Fee | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,300.00 | 0.00 | 1,300.00 |
| Concessions | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 750.00 | 0.00 | 750.00 |
| Programs | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 350.00 | 0.00 | 350.00 |
| Total Big Sky State Games Meet | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,400.00 | 0.00 | 2,400.00 |
| Dues | | | | | | | | | | | | | |
| Dues - Other | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.70 | 0.00 | 136,000.00 |
| Total Dues | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.63 | 12,363.70 | 0.00 | 136,000.00 |
| Equipment Rental | 0.00 | 0.00 | 0.00 | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 |
| Fundraising Income | | | | | | | | | | | | | |
| LC Family Fundraising | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 15,000.00 | 0.00 | 0.00 | 15,000.00 |
| SC Family Fundraising | 6,650.00 | 6,650.00 | 6,650.00 | 6,650.00 | 6,650.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 33,250.00 |
| Senior Trip | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 32,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 32,500.00 |
| Social | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,500.00 |
| Spring Fundraiser | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| Summer Fundraiser | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 5,000.00 | 5,000.00 |
| Total Fundraising Income | 6,650.00 | 6,650.00 | 6,650.00 | 6,650.00 | 6,650.00 | 0.00 | 32,500.00 | 2,500.00 | 1,000.00 | 15,000.00 | 0.00 | 5,000.00 | 89,250.00 |
| Swim Camp/Clinics | 0.00 | 0.00 | 0.00 | 3,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,000.00 | 0.00 | 6,000.00 |
| Swim Shop | | | | | | | | | | | | | |
| General Sales | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 700.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,300.00 |
| Total Swim Shop | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 700.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,300.00 |
| Total Income | 24,748.52 | 19,013.63 | 19,013.63 | 24,513.63 | 19,013.63 | 18,048.52 | 44,863.63 | 14,863.63 | 13,363.63 | 27,363.63 | 17,763.70 | 5,000.00 | 247,569.78 |
| Meet Expenses | | | | | | | | | | | | | |
| BAC Meet Concessions | 0.00 | 100.00 | 0.00 | 0.00 | 0.00 | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 200.00 |
| BAC Meet General | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| BAC Meet Program | 0.00 | 0.00 | 350.00 | 0.00 | 0.00 | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 600.00 |
| LSC-MT Swimmer Fee | 0.00 | 0.00 | 950.00 | 0.00 | 0.00 | 900.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,850.00 |
| Sanctioning Fee | 20.00 | 0.00 | 0.00 | 0.00 | 20.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 40.00 |
| Total Meet Expenses | 20.00 | 600.00 | 1,300.00 | 0.00 | 20.00 | 1,750.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 3,690.00 |
| Coaching Expense | | | | | | | | | | | | | |
| Coaching Hourly Expense | 1,605.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 1,560.00 | 0.00 | 17,205.00 |
| Coaching Salary Expense | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.67 | 7,666.63 | 92,000.00 |

Billings Aquatic Club
Profit & Loss Budget Overview
September 2019 through August 2020

| | Sep 19 | Oct 19 | Nov 19 | Dec 19 | Jan 20 | Feb 20 | Mar 20 | Apr 20 | May 20 | Jun 20 | Jul 20 | Aug 20 | TOTAL Sep '19 - Aug 20 |
|-------------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------------|---------------------------|
| Health Insurance | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 502.22 | 6,026.64 |
| Payroll Tax Expense | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 1,500.00 | 650.14 | 17,150.14 |
| Training | 0.00 | 250.00 | 0.00 | 0.00 | 250.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 |
| Workers Compensation | 0.00 | 0.00 | 800.00 | 0.00 | 0.00 | 650.00 | 0.00 | 0.00 | 650.00 | 0.00 | 0.00 | 650.00 | 2,750.00 |
| Total Coaching Expense | <u>11,273.89</u> | <u>11,478.89</u> | <u>12,028.89</u> | <u>11,228.89</u> | <u>11,478.89</u> | <u>11,878.89</u> | <u>11,228.89</u> | <u>11,228.89</u> | <u>11,878.89</u> | <u>11,228.89</u> | <u>11,228.89</u> | <u>9,468.99</u> | <u>135,631.78</u> |
| Credit Card Fees | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>210.00</u> | <u>2,520.00</u> |
| Equipment BAC | | | | | | | | | | | | | |
| Equipment{203} | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 125.00 | 1,500.00 |
| Repairs/Maintenance{222} | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 25.00 | 300.00 |
| Total Equipment BAC | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>150.00</u> | <u>1,800.00</u> |
| Insurance | <u>0.00</u> | <u>0.00</u> | <u>700.00</u> | <u>0.00</u> | <u>0.00</u> | <u>800.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>1,500.00</u> |
| Marketing | | | | | | | | | | | | | |
| Printing | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 800.00 |
| Total Marketing | <u>300.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>500.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>800.00</u> |
| Meeting Expense | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>10.00</u> | <u>120.00</u> |
| Office Expense | | | | | | | | | | | | | |
| Office supplies-general | 33.37 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 33.33 | 400.00 |
| Technology/Website | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 70.00 | 70.00 |
| Total Office Expense | <u>33.37</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>33.33</u> | <u>103.33</u> | <u>470.00</u> |
| Pool Rent | | | | | | | | | | | | | |
| MSU-B Pool Rent | 1,237.50 | 1,237.50 | 1,237.50 | 1,237.50 | 1,237.50 | 1,237.50 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,425.00 |
| Parking | 220.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 220.00 |
| RMC Pool Rent | 1,650.00 | 1,650.00 | 900.00 | 900.00 | 900.00 | 1,088.00 | 1,650.00 | 1,650.00 | 1,650.00 | 700.00 | 700.00 | 700.00 | 14,138.00 |
| Rose Park Pool | 7,500.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,500.00 |
| Yellowstone Fitness | 0.00 | 1,031.25 | 1,031.25 | 1,031.25 | 1,031.25 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 4,125.00 |
| Total Pool Rent | <u>10,607.50</u> | <u>3,918.75</u> | <u>3,168.75</u> | <u>3,168.75</u> | <u>3,168.75</u> | <u>2,325.50</u> | <u>1,650.00</u> | <u>1,650.00</u> | <u>1,650.00</u> | <u>700.00</u> | <u>700.00</u> | <u>700.00</u> | <u>33,408.00</u> |
| Professional Fees | | | | | | | | | | | | | |
| Accounting | 250.00 | 250.00 | 1,200.00 | 250.00 | 250.00 | 250.00 | 250.00 | 250.00 | 250.00 | 250.00 | 250.00 | 250.00 | 3,950.00 |
| Background Checks | 200.00 | 40.00 | 0.00 | 0.00 | 40.00 | 0.00 | 0.00 | 80.00 | 0.00 | 0.00 | 0.00 | 0.00 | 360.00 |
| Legal | 20.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 20.00 |
| USAS Non-Athlete Memberships | 200.00 | 200.00 | 200.00 | 0.00 | 200.00 | 200.00 | 0.00 | 0.00 | 200.00 | 0.00 | 0.00 | 300.00 | 1,500.00 |
| Total Professional Fees | <u>670.00</u> | <u>490.00</u> | <u>1,400.00</u> | <u>250.00</u> | <u>490.00</u> | <u>450.00</u> | <u>250.00</u> | <u>330.00</u> | <u>450.00</u> | <u>250.00</u> | <u>250.00</u> | <u>550.00</u> | <u>5,830.00</u> |
| Swim Shop Expense | | | | | | | | | | | | | |
| Coach/Official Apparel | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 300.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 600.00 |

Billings Aquatic Club
Profit & Loss Budget Overview
September 2019 through August 2020

| | Sep 19 | Oct 19 | Nov 19 | Dec 19 | Jan 20 | Feb 20 | Mar 20 | Apr 20 | May 20 | Jun 20 | Jul 20 | Aug 20 | TOTAL Sep '19 - Aug 20 |
|--------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|---------------------|---------------------|---------------------|------------------|---------------------------|
| General Merchandise | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.66 | 41.74 | 500.00 |
| Team Apparel (non-reimbursed) | 0.00 | 600.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 600.00 |
| Team Apparel (reimbursed) | 2,333.00 | 0.00 | 0.00 | 0.00 | 2,333.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 2,334.00 | 0.00 | 7,000.00 |
| Total Swim Shop Expense | <u>2,674.66</u> | <u>641.66</u> | <u>41.66</u> | <u>41.66</u> | <u>2,374.66</u> | <u>341.66</u> | <u>41.66</u> | <u>41.66</u> | <u>41.66</u> | <u>41.66</u> | <u>2,375.66</u> | <u>41.74</u> | <u>8,700.00</u> |
| Swimmer Expense | | | | | | | | | | | | | |
| Senior Trip | 0.00 | 0.00 | 0.00 | 3,000.00 | 7,750.00 | 7,750.00 | 3,000.00 | 11,000.00 | 0.00 | 0.00 | 0.00 | 0.00 | 32,500.00 |
| Social | 300.00 | 0.00 | 0.00 | 500.00 | 0.00 | 500.00 | 0.00 | 5,800.00 | 0.00 | 0.00 | 0.00 | 0.00 | 7,100.00 |
| Swim Awards | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 | 0.00 | 0.00 | 0.00 | 0.00 | 1,200.00 |
| Total Swimmer Expense | <u>300.00</u> | <u>0.00</u> | <u>0.00</u> | <u>3,500.00</u> | <u>7,750.00</u> | <u>8,250.00</u> | <u>3,000.00</u> | <u>18,000.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>40,800.00</u> |
| Travel | | | | | | | | | | | | | |
| Travel-Board/Members | | | | | | | | | | | | | |
| Air/Car/Mileage/Fuel | 0.00 | 100.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 100.00 |
| Total Travel-Board/Members | <u>0.00</u> | <u>100.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>0.00</u> | <u>100.00</u> |
| Travel Coaches | | | | | | | | | | | | | |
| Air/Car/Mileage/Fuel | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 600.00 | 7,200.00 |
| Lodging | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.33 | 333.37 | 4,000.00 |
| Meals | 208.37 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 208.33 | 2,500.00 |
| Total Travel Coaches | <u>1,141.70</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.66</u> | <u>1,141.70</u> | <u>13,700.00</u> |
| Total Travel | <u>1,141.70 ##</u> | <u>1,241.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.66 ##</u> | <u>1,141.70</u> | <u>13,800.00</u> |
| Total Expense | <u>27,391.12 ##</u> | <u>18,774.29 ##</u> | <u>19,484.29 ##</u> | <u>19,734.29 ##</u> | <u>26,827.29 ##</u> | <u>26,541.04 ##</u> | <u>17,715.54 ##</u> | <u>33,295.54 ##</u> | <u>15,565.54 ##</u> | <u>13,765.54 ##</u> | <u>16,099.54 ##</u> | <u>12,375.76</u> | <u>247,569.78</u> |
| Net Ordinary Income | <u>-2,642.60 ##</u> | <u>239.34 ##</u> | <u>-470.66 ##</u> | <u>4,779.34 ##</u> | <u>-7,813.66 ##</u> | <u>-8,492.52 ##</u> | <u>27,148.09 ##</u> | <u>-18,431.91 ##</u> | <u>-2,201.91 ##</u> | <u>13,598.09 ##</u> | <u>1,664.16 ##</u> | <u>-7,375.76</u> | <u>0.00</u> |
| Net Income | <u>-2,642.60</u> | <u>239.34</u> | <u>-470.66</u> | <u>4,779.34</u> | <u>-7,813.66</u> | <u>-8,492.52</u> | <u>27,148.09</u> | <u>-18,431.91</u> | <u>-2,201.91</u> | <u>13,598.09</u> | <u>1,664.16</u> | <u>-7,375.76</u> | <u>0.00</u> |