

9:30 AM  
 09/23/17  
 Cash Basis

## Montana Swimming Inc Profit & Loss Prev Year Comparison January through December 2016

	Jan - Dec 16
<b>Income</b>	
5000 · Earned Revenue	
5100 · USAS Registrations	39,259.00
5200 · Swim Meets	
5210 · LSC Sponsored Meets	
5211 · SC State Championship	12,542.00
5212 · BC Championship	5,675.00
5213 · LC State Championship	9,022.70
5214 · Senior Championship	1,760.00
<b>Total 5210 · LSC Sponsored Meets</b>	<b>28,999.70</b>
5220 · Club Meet Registration Fees	29,708.00
5230 · Meet Sanction Fees	320.00
<b>Total 5200 · Swim Meets</b>	<b>59,027.70</b>
5300 · Zones Meet	
5310 · AG Zones Fee	4,495.00
5320 · Snr Zones Fee	14,000.00
5300 · Zones Meet - Other	6,205.00
<b>Total 5300 · Zones Meet</b>	<b>24,700.00</b>
5500 · License Plate	3,425.00
5800 · Miscellaneous Revenue	
5810 · Interest-Savings, Short-term CD	402.70
5800 · Miscellaneous Revenue - Other	300.00
<b>Total 5800 · Miscellaneous Revenue</b>	<b>702.70</b>
<b>Total 5000 · Earned Revenue</b>	<b>127,114.40</b>
<b>Total Income</b>	<b>127,114.40</b>
<b>Expense</b>	
6000 · Program Expense	
6200 · LSC Sponsored Meets	
6211 · SC State Championships	4,713.70
6212 · BC Championships	4,157.44
6213 · LC State Championships	7,689.19
6214 · Senior Meet	0.00
6215 · Mixed Meet	6,000.00
<b>Total 6200 · LSC Sponsored Meets</b>	<b>22,560.33</b>
6300 · Zone Meet	
6310 · AG Zones Expense	
6311 · AG Zones Coaching	1,950.00
6310 · AG Zones Expense - Other	9,589.67
<b>Total 6310 · AG Zones Expense</b>	<b>11,539.67</b>
6320 · Snr Zones Expense	
6321 · Snr Zones Coaching	1,950.00
6320 · Snr Zones Expense - Other	23,537.68
<b>Total 6320 · Snr Zones Expense</b>	<b>25,487.68</b>
6300 · Zone Meet - Other	13,200.34
<b>Total 6300 · Zone Meet</b>	<b>50,227.69</b>
6400 · Camps & Clinics	
6410 · All Star Camp	1,275.00
6420 · Developmental Camp	
6421 · Developmental Camp Coordinator	900.00
6420 · Developmental Camp - Other	6,021.63
<b>Total 6420 · Developmental Camp</b>	<b>6,921.63</b>
<b>Total 6400 · Camps &amp; Clinics</b>	<b>8,196.63</b>

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**Montana Swimming Inc**  
**Profit & Loss Prev Year Comparison**  
**January through December 2016**

	<u>Jan - Dec 16</u>
6600 · Awards - Recognition	223.00
<b>Total 6000 · Program Expense</b>	<b>81,207.65</b>
7000 · Grants & Awards	
7100 · Athletes	3,300.00
7200 · Coaches	600.00
7300 · Officials	132.00
<b>Total 7000 · Grants &amp; Awards</b>	<b>4,032.00</b>
8000 · Operations	
8010 · Postage, Mailing Service	21.17
8030 · Supplies	885.45
8040 · Website	13,000.00
<b>Total 8000 · Operations</b>	<b>13,906.62</b>
8100 · Business/Professional Fees	
8110 · Education/Seminars	1,727.70
8130 · Business/Professional Fees Othe	20.00
<b>Total 8100 · Business/Professional Fees</b>	<b>1,747.70</b>
8300 · Travel and Meetings	
8310 · USAS Convention	8,170.48
8320 · LSC Meetings	1,157.87
8340 · Meetings/Travel Other	3,578.30
<b>Total 8300 · Travel and Meetings</b>	<b>12,906.65</b>
8500 · Misc. Expense	
8510 · Bank Fee	8.00
8550 · Misc Expense Other	400.00
<b>Total 8500 · Misc. Expense</b>	<b>408.00</b>
<b>Total Expense</b>	<b>114,208.62</b>
<b>Net Income</b>	<b>12,905.78</b>

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## Montana Swimming Inc Profit & Loss Prev Year Comparison January through December 2016

Jan - Dec 15

**Income**

5000 · Earned Revenue		
5100 · USAS Registrations		34,251.50
5200 · Swim Meets		
5210 · LSC Sponsored Meets		
5211 · SC State Championship	11,658.00	
5212 · BC Championship	8,484.00	
5213 · LC State Championship	8,472.40	
5214 · Senior Championship	655.00	
Total 5210 · LSC Sponsored Meets		29,269.40
5220 · Club Meet Registration Fees		30,534.00
5230 · Meet Sanction Fees		480.00
Total 5200 · Swim Meets		60,283.40
5300 · Zones Meet		
5310 · AG Zones Fee	0.00	
5320 · Snr Zones Fee	0.00	
5300 · Zones Meet - Other	20,248.00	
Total 5300 · Zones Meet		20,248.00
5500 · License Plate		2,600.00
5800 · Miscellaneous Revenue		
5810 · Interest-Savings, Short-term CD	903.21	
5800 · Miscellaneous Revenue - Other	1,603.03	
Total 5800 · Miscellaneous Revenue		2,506.24
Total 5000 · Earned Revenue		119,889.14

**Total Income** 119,889.14

**Expense**

6000 · Program Expense		
6200 · LSC Sponsored Meets		
6211 · SC State Championships	7,354.61	
6212 · BC Championships	6,163.23	
6213 · LC State Championships	4,000.00	
6214 · Senior Meet	2,996.44	
6215 · Mixed Meet	6,090.00	
Total 6200 · LSC Sponsored Meets		26,604.28
6300 · Zone Meet		
6310 · AG Zones Expense		
6311 · AG Zones Coaching	0.00	
6310 · AG Zones Expense - Other	13,033.45	
Total 6310 · AG Zones Expense		13,033.45
6320 · Snr Zones Expense		
6321 · Snr Zones Coaching	0.00	
6320 · Snr Zones Expense - Other	23,949.36	
Total 6320 · Snr Zones Expense		23,949.36
6300 · Zone Meet - Other		8,731.59
Total 6300 · Zone Meet		45,714.40
6400 · Camps & Clinics		
6410 · All Star Camp	1,716.00	
6420 · Developmental Camp		
6421 · Developmental Camp Coordinator	0.00	
6420 · Developmental Camp - Other	0.00	
Total 6420 · Developmental Camp		0.00
Total 6400 · Camps & Clinics		1,716.00

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**Montana Swimming Inc**  
**Profit & Loss Prev Year Comparison**  
**January through December 2016**

	Jan - Dec 15
6600 · Awards - Recognition	591.95
<b>Total 6000 · Program Expense</b>	<b>74,626.63</b>
7000 · Grants & Awards	
7100 · Athletes	1,800.00
7200 · Coaches	0.00
7300 · Officials	180.00
<b>Total 7000 · Grants &amp; Awards</b>	<b>1,980.00</b>
8000 · Operations	
8010 · Postage, Mailing Service	131.09
8030 · Supplies	264.00
8040 · Website	11,450.00
<b>Total 8000 · Operations</b>	<b>11,845.09</b>
8100 · Business/Professional Fees	
8110 · Education/Seminars	696.12
8130 · Business/Professional Fees Othe	0.00
<b>Total 8100 · Business/Professional Fees</b>	<b>696.12</b>
8300 · Travel and Meetings	
8310 · USAS Convention	9,865.23
8320 · LSC Meetings	1,758.68
8340 · Meetings/Travel Other	2,190.42
<b>Total 8300 · Travel and Meetings</b>	<b>13,814.33</b>
8500 · Misc. Expense	
8510 · Bank Fee	9.75
8550 · Misc Expense Other	0.00
<b>Total 8500 · Misc. Expense</b>	<b>9.75</b>
<b>Total Expense</b>	<b>102,971.92</b>
<b>Net Income</b>	<b>16,917.22</b>

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## Montana Swimming Inc Profit & Loss Prev Year Comparison January through December 2016

	\$ Change
<b>Income</b>	
5000 · Earned Revenue	
5100 · USAS Registrations	5,007.50
5200 · Swim Meets	
5210 · LSC Sponsored Meets	
5211 · SC State Championship	884.00
5212 · BC Championship	-2,809.00
5213 · LC State Championship	550.30
5214 · Senior Championship	1,105.00
<b>Total 5210 · LSC Sponsored Meets</b>	<b>-269.70</b>
5220 · Club Meet Registration Fees	-826.00
5230 · Meet Sanction Fees	-160.00
<b>Total 5200 · Swim Meets</b>	<b>-1,255.70</b>
5300 · Zones Meet	
5310 · AG Zones Fee	4,495.00
5320 · Snr Zones Fee	14,000.00
5300 · Zones Meet - Other	-14,043.00
<b>Total 5300 · Zones Meet</b>	<b>4,452.00</b>
5500 · License Plate	825.00
5800 · Miscellaneous Revenue	
5810 · Interest-Savings, Short-term CD	-500.51
5800 · Miscellaneous Revenue - Other	-1,303.03
<b>Total 5800 · Miscellaneous Revenue</b>	<b>-1,803.54</b>
<b>Total 5000 · Earned Revenue</b>	<b>7,225.26</b>
<b>Total Income</b>	<b>7,225.26</b>
<b>Expense</b>	
6000 · Program Expense	
6200 · LSC Sponsored Meets	
6211 · SC State Championships	-2,640.91
6212 · BC Championships	-2,005.79
6213 · LC State Championships	3,689.19
6214 · Senior Meet	-2,996.44
6215 · Mixed Meet	-90.00
<b>Total 6200 · LSC Sponsored Meets</b>	<b>-4,043.95</b>
6300 · Zone Meet	
6310 · AG Zones Expense	
6311 · AG Zones Coaching	1,950.00
6310 · AG Zones Expense - Other	-3,443.78
<b>Total 6310 · AG Zones Expense</b>	<b>-1,493.78</b>
6320 · Snr Zones Expense	
6321 · Snr Zones Coaching	1,950.00
6320 · Snr Zones Expense - Other	-411.68
<b>Total 6320 · Snr Zones Expense</b>	<b>1,538.32</b>
6300 · Zone Meet - Other	4,468.75
<b>Total 6300 · Zone Meet</b>	<b>4,513.29</b>
6400 · Camps & Clinics	
6410 · All Star Camp	-441.00
6420 · Developmental Camp	
6421 · Developmental Camp Coordinator	900.00
6420 · Developmental Camp - Other	6,021.63
<b>Total 6420 · Developmental Camp</b>	<b>6,921.63</b>
<b>Total 6400 · Camps &amp; Clinics</b>	<b>6,480.63</b>

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**Profit & Loss Prev Year Comparison**  
**January through December 2016**

	<u>\$ Change</u>
6600 · Awards - Recognition	-368.95
<b>Total 6000 · Program Expense</b>	<b>6,581.02</b>
7000 · Grants & Awards	
7100 · Athletes	1,500.00
7200 · Coaches	600.00
7300 · Officials	-48.00
<b>Total 7000 · Grants &amp; Awards</b>	<b>2,052.00</b>
8000 · Operations	
8010 · Postage, Mailing Service	-109.92
8030 · Supplies	621.45
8040 · Website	1,550.00
<b>Total 8000 · Operations</b>	<b>2,061.53</b>
8100 · Business/Professional Fees	
8110 · Education/Seminars	1,031.58
8130 · Business/Professional Fees Othe	20.00
<b>Total 8100 · Business/Professional Fees</b>	<b>1,051.58</b>
8300 · Travel and Meetings	
8310 · USAS Convention	-1,694.75
8320 · LSC Meetings	-600.81
8340 · Meetings/Travel Other	1,387.88
<b>Total 8300 · Travel and Meetings</b>	<b>-907.68</b>
8500 · Misc. Expense	
8510 · Bank Fee	-1.75
8550 · Misc Expense Other	400.00
<b>Total 8500 · Misc. Expense</b>	<b>398.25</b>
<b>Total Expense</b>	<b>11,236.70</b>
<b>Net Income</b>	<b>-4,011.44</b>

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## Montana Swimming Inc Profit & Loss Prev Year Comparison January through December 2016

	% Change
<b>Income</b>	
5000 · Earned Revenue	
5100 · USAS Registrations	14.6%
5200 · Swim Meets	
5210 · LSC Sponsored Meets	
5211 · SC State Championship	7.6%
5212 · BC Championship	-33.1%
5213 · LC State Championship	6.5%
5214 · Senior Championship	168.7%
<b>Total 5210 · LSC Sponsored Meets</b>	<b>-0.9%</b>
5220 · Club Meet Registration Fees	-2.7%
5230 · Meet Sanction Fees	-33.3%
<b>Total 5200 · Swim Meets</b>	<b>-2.1%</b>
5300 · Zones Meet	
5310 · AG Zones Fee	100.0%
5320 · Snr Zones Fee	100.0%
5300 · Zones Meet - Other	-69.4%
<b>Total 5300 · Zones Meet</b>	<b>22.0%</b>
5500 · License Plate	31.7%
5800 · Miscellaneous Revenue	
5810 · Interest-Savings, Short-term CD	-55.4%
5800 · Miscellaneous Revenue - Other	-81.3%
<b>Total 5800 · Miscellaneous Revenue</b>	<b>-72.0%</b>
<b>Total 5000 · Earned Revenue</b>	<b>6.0%</b>
<b>Total Income</b>	<b>6.0%</b>
<b>Expense</b>	
6000 · Program Expense	
6200 · LSC Sponsored Meets	
6211 · SC State Championships	-35.9%
6212 · BC Championships	-32.5%
6213 · LC State Championships	92.2%
6214 · Senior Meet	-100.0%
6215 · Mixed Meet	-1.5%
<b>Total 6200 · LSC Sponsored Meets</b>	<b>-15.2%</b>
6300 · Zone Meet	
6310 · AG Zones Expense	
6311 · AG Zones Coaching	100.0%
6310 · AG Zones Expense - Other	-26.4%
<b>Total 6310 · AG Zones Expense</b>	<b>-11.5%</b>
6320 · Snr Zones Expense	
6321 · Snr Zones Coaching	100.0%
6320 · Snr Zones Expense - Other	-1.7%
<b>Total 6320 · Snr Zones Expense</b>	<b>6.4%</b>
6300 · Zone Meet - Other	51.2%
<b>Total 6300 · Zone Meet</b>	<b>9.9%</b>
6400 · Camps & Clinics	
6410 · All Star Camp	-25.7%
6420 · Developmental Camp	
6421 · Developmental Camp Coordinator	100.0%
6420 · Developmental Camp - Other	100.0%
<b>Total 6420 · Developmental Camp</b>	<b>100.0%</b>
<b>Total 6400 · Camps &amp; Clinics</b>	<b>377.7%</b>

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## Montana Swimming Inc

### Profit & Loss Prev Year Comparison

January through December 2016

	% Change
6600 · Awards - Recognition	-62.3%
<b>Total 6000 · Program Expense</b>	<b>8.8%</b>
7000 · Grants & Awards	
7100 · Athletes	83.3%
7200 · Coaches	100.0%
7300 · Officials	-26.7%
<b>Total 7000 · Grants &amp; Awards</b>	<b>103.6%</b>
8000 · Operations	
8010 · Postage, Mailing Service	-83.9%
8030 · Supplies	235.4%
8040 · Website	13.5%
<b>Total 8000 · Operations</b>	<b>17.4%</b>
8100 · Business/Professional Fees	
8110 · Education/Seminars	148.2%
8130 · Business/Professional Fees Othe	100.0%
<b>Total 8100 · Business/Professional Fees</b>	<b>151.1%</b>
8300 · Travel and Meetings	
8310 · USAS Convention	-17.2%
8320 · LSC Meetings	-34.2%
8340 · Meetings/Travel Other	63.4%
<b>Total 8300 · Travel and Meetings</b>	<b>-6.6%</b>
8500 · Misc. Expense	
8510 · Bank Fee	-18.0%
8550 · Misc Expense Other	100.0%
<b>Total 8500 · Misc. Expense</b>	<b>4,084.6%</b>
<b>Total Expense</b>	<b>10.9%</b>
<b>Net Income</b>	<b>-23.7%</b>