



View from the Marlins of Raleigh concession stand S120 located in the Storm Brew Priority Lounge

EARN CREDIT TOWARD YOUR MOR DUES

MOR staffs a concession stand in Section 120 of the PNC Arena. MOR family members ages 18 & older interested in volunteering must first complete the ABC Commission's responsible alcohol server/seller training program's (RASP) online training so that they may serve alcohol at the arena. (details on next page)

MOR swimmers ages 16 and 17 may also volunteer once their parents have completed certain PNC Arena paperwork which will allow them to volunteer. Also, volunteers 16 to 20 must provide proof of age in the form of a driver's license at their first arena event.

You may sign up for upcoming events via the online volunteer sign up page: bit.ly/MORatPNCArena

The sign up page further details the volunteer program, so please fully review and understand that page's contents prior to signing up.

On top of the \$45 base credit earned as a cashier for an event, volunteers earn a portion of the credit card tips. For the first half of the PNC Arena's '21-'22 season each of the 333 volunteer slots that MOR filled, across 41 events, earned roughly \$40 credit in said tips.

To staff our stand for a typical ACC basketball game MOR needs 7 volunteers, for hockey 8 are needed (one to staff our beer cart). Over the course of the season, if we have sufficient volunteers signed up ahead of an event, MOR may have the opportunity to staff additional locations at the arena, like a pretzel cart, or a Dippin' Dots cart, or sometimes even an additional stand. For hockey we might staff a 2nd or 3rd beer cart. Such scenarios further benefit MOR and its families.

Video view from stand, circa 2019: youtu.be/_yjRThAKMW4

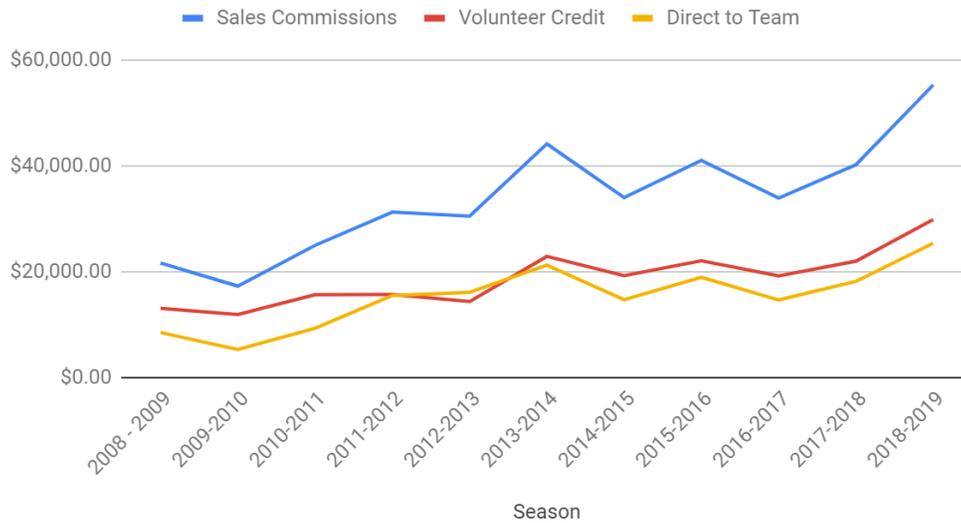


MOR parents and swimmer staffing a Disney on Ice event

Further questions about the volunteer program? Email mor.rbc@gmail.com

Tabulating together figures since the 2008-2009 hockey/basketball season, MOR has raised almost \$500,000 in commissions from concessions sales. From those past seasons roughly 55% of those funds were earned by volunteers to offset their dues. The remaining 45% has been a direct revenue stream to MOR, helping to offset costs, thereby helping curb increases in dues over the years. If the current season continues at its present pace the MOR volunteer program at the PNC Arena will pass the half million dollar mark.

Sales Commissions, Volunteer Credit and Direct to Team



NC ABC Commission’s RASP Online Training

Please visit <https://abc.nc.gov/Training>

Click the Register for Seller/Server Training Program button.

Choose the Other radio button and complete the fields as follows:

Marlins of Raleigh
 4904 Waters Edge Dr Suite 295
 Raleigh
 919.851.3000

Then click the Continue button.

Search for a business or enter the business information

Search for a business that I represent that currently holds permits OR has applied for permits
 Other

Enter your business information

* Indicates information is required

Trade Name:

Address:

City:

Phone:

On the next page choose Other from the dropdown list for the Position field. Once registered, log into the training site with the email and password you just set. Then complete the training.

Please email your completed alcohol training certificate to mor.rbc@gmail.com.

Further questions about the volunteer program? Email mor.rbc@gmail.com