

SCSC Board of Directors Meeting

MINUTES

JULY 11, 2017

MEETING CALLED BY	Niko Meadors at 7:19pm
BOARD OF DIRECTORS	
FREDDY ENGINEER, VICE PRESIDENT	Attended
NIKO MEADORS, SECRETARY	Attended
KIMBERLY HAWK, TREASURER	Attended
ARMS YONGYUTH	Attended
JOHN BITTER, CEO & HEAD COACH	Attended

Agenda topics

7:19PM

MINUTES FROM PREVIOUS MEETING

NIKO MEADORS

DISCUSSION	Approved last meeting minutes by board

7:20PM

COACHES REPORT

JOHN BITTER

DISCUSSION	<ul style="list-style-type: none"> We had a great FW in April and prepping Futures at SCSC Nicole Oliva will be in Worlds Budapest with Coach Allison John going to Philippines Clinic in September for FINA for 9 days Monterey Bay approached SCSC 1.5 months ago about taking over their club. They have 125-130 swimmers. This would give us an opportunity to grow and increase revenue with a learn to swim program. They have access to Pacific High School and Monterey Bay pool. Their board approved this and next Tuesday, John going to talk to the membership and do a Q&A. If finalizes, 9/1/17 would be the effective date. They receive \$75,000 in grants each year through various organizations, hospital, pebble beach. They don't have debt. Each year 25-30% is from grants. A parent writes the grant documents. Ron is a parent of a swimmer, previous board member and has agreed to continue with the grant writing/coordination. Eric met with Pacific Grove about the pool rental and it will remain at \$2000 a month. The other pool (Monterey Bay Sports Club) is also about the same each month. John knows most of the coaches and will interview for a site coordinator position there. They don't lose money but the grants help. The grants will run as 1 budget with SCSC. We can create a good learn to swim and we hope to make more money with that. The coaching staff has committed to staying. Monterey Bay wants to grow and committed to a successful partnership. We should leverage opportunity; this is an avenue for financial opportunities. Once approved, we can discuss and plan 6 month transition. <p>Morgan Hill: We need to work on a long term strategy.</p> <ul style="list-style-type: none"> Milpitas: rebuilt the learn to swim. We were at 85 last summer and now 112 members and going great. Matt Sanspree is doing a great job with Shannon and Eric also involved. Next Tuesday: Feasibility study and community feasibility, 6 month update to city council. Next Tuesday meeting 5-7pm, will ask membership to attend and support. November 2018 should be finalizing approvals. Still moving forward, just slower than expected. Coaching staff: All have agreed to stay with SCSC. Final commitments by end of July. John entered FW entries. Next FW at SCSC should bring in approx. \$35K.
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	<ul style="list-style-type: none"> • Proposal for increase in dues in September. Did a comparison to DACA and PASA and we are still quite low in comparison (after proposed increase). PASA and DACA was almost \$300 for High Performance group. We are intending to raise from \$190 to \$225. The increases are incremental to amount of water time for each group. We have not increased dues for a few years. • Arms: Why is the Masters Program fee so low? • Our Rates are still below Monterey Bay rates with increase. We will provide SCSC jackets with registration this year. • We will continue with Inters quad meet and cash raffles this year but not swim-a-thon. • USA swimming needs to find ways to change model for International meet to make money for hosts. Will be discussed with new president.
ACTION ITEMS	

7:45PM

TREASURER REPORT

KIMBERLY HAWK

DISCUSSION	<ul style="list-style-type: none"> • Will meet with Eric to close books and report back at next meeting.

6:11PM

OPEN ISSUES

ALL

DISCUSSION	<ul style="list-style-type: none"> • Election preparation: we need to send out emails at the end of August. Arms asked John if Shannon can help for the September election since most of Board is up for re-election. • Niko and Freddy supportive of John increasing dues and both don't believe this is an item for the Board as it is part of John's role responsibilities as CEO and increasing revenues part of MBO's. Arms and Kim would like to look at more Financials. Should we have a special meeting for membership or should questions be directed individually to John/Shannon?
ACTION ITEM	<ul style="list-style-type: none"> • Arms will arrange with John and Eric to look at last few years Financials for himself and Kim. • Arms will send out an email to vote on dues increase and he will coordinate if wants to arrange to have another meeting at the end of the month.

SPECIAL NOTES	Meeting Adjourned 8:43pm No executive session this meeting.
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