

# agenda

Northern California Swim League: Board of Directors Meeting

January 27<sup>th</sup>, 2015 • 7pm • Arden Park Club House

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1 Officer's Report

- a. Opening of Meeting by President
  - b. Secretary
    - i. Review and Approval of the Minutes from December 2, 2015
    - ii. Team Roll Call / Sign In
    - iii. Attendance Requirement at Board Meetings
  - c. Commissioner of Records
  - d. Registrar
  - e. Treasurer
  - f. Vice-President Championships
  - g. Vice-President
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2 Old Business

- a. Rule change proposal – Champs meet as USA Swim Observed meets - JRRC
  - b. Dry period – NCSL (February/March Limitations)
  - c. Update on Ribbon Orders
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3 New Business

- a. 2016 Schedule for Skilled Position Training
  - b. Misc.
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4 Adjournment

Meeting start: 1904

Roll Call

- 17 voting members present.
- No quorum established.
- Discussion on attendance – meetings start on time.
- Some teams have not shown up to Board meetings since July.
- Update phone/email for league rep.

December minutes – approved

Theresa – no report

Registrar

- W. Sac leading with registration, currently open registration for all teams.
- Few issues with swimmer names
- League reps need to make sure swimmers are registered before first dual meet. Cutoff for registration is 6/15/16.

Treasurer

- Financial statement: \$113K in account, all bills paid, good year.
- Draft 2016 Budget
- Based on 5,100 swimmers
- Potential surplus of \$18K
- No cash flow issues
- Ribbons – Jeff will invoice league reps for current orders

VP of Champs – not present

Rule Change Proposal – USA Swimming Observed meets

- Spoke with Mark Brown from Sierra Nevada
- Mark can provide administrative support if approved
- Further discussions needed with USA swimming regarding proposal

Dry period reminder

- February is dry period for NCSL.
- Stroke/turn clinic starts in March. No swims over 50 yds, only 3 days/week, 1 hour max.

Realignment proposal

- Kyle and Katherine stated no progress on proposal
- No need for future agenda item

Ribbon orders

- Some teams did not order ribbons and will not be able to participate in the bulk order
- Ribbons will arrive in March and be delivered at March Board meeting unless otherwise arranged

Medical request for accommodation

- Requesting for swimmer to swim with 6&unders when swimmer is 7y/o
- Swimmer cannot swim in relays with 6&unders
- Discussion on ADA
- Table discussion until swimmer has registered with NCSL and swim team
- Will include on future agendas

Champs jobs assignments

- Each conference needs reps

Job postings for coaches

- Steffi will post on webpage
- Postings will be shared with Bill Rhodes

March meeting

- Meeting will occur on 3/23 as scheduled
- Make sure team reps have a backup for the meeting

Adjournment: 1945

# Northern California Swim League

## Balance Sheet

As of December 31, 2015

**Assets:**

Cash - Checking	\$ 113,340
Accounts Receivable	0
<b>Total Assets</b>	<b>\$ 113,340</b>

**Liabilities:**

Accounts Payable	\$ 0
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**Equity:**

Reserve Funds	113,340
<b>Total Liabilities &amp; Equity</b>	<b>\$ 113,340</b>

## Income Statement

January 1 Through December 31, 2015

**Revenue:**

	<u>Budget</u>	<u>Actual</u>
Swimmer Fees	\$ 71,300	\$ 73,515
Team Fees	2,600	2,600
Champs - Vendors	3,000	3,397
Champs - Apparel	16,100	15,330
<b>Total Income</b>	<b>93,000</b>	<b>94,842</b>

**Champs Expenses:**

Apparel	15,000	10,442
Pools	25,000	25,271
Awards & Pins	15,000	13,609
Security, Hosp, Equip...	12,000	8,905
<b>Total Champs Expense</b>	<b>67,000</b>	<b>58,226</b>

**Admin Expenses:**

Office/Rent/Tax	2,000	1,441
Insurance	16,000	15,130
<b>Total Admin Expense</b>	<b>18,000</b>	<b>16,571</b>
<b>Total Expenses</b>	<b>85,000</b>	<b>74,796</b>
<b>Total Expenses</b>	<b>8,000</b>	<b>20,045</b>

**Northern California Swim League**  
 Summary of Championship Meet Costs  
**2015**



Revenue:	Comstock	Gold Rush	Eureka	Motherlode	Nugget	Total
Team Billings	\$18,918	\$17,281	\$14,471	\$15,195	\$7,648	<b>\$73,515</b>
League Fees	500	500	500	600	500	<b>2,600</b>
Apparel Sales	4,002	3,061	2,745	3,066	2,457	<b>15,330</b>
Vendor Rebates	1,021	458	913	602	403	<b>3,397</b>
<b>Total Revenue</b>	<b>\$24,442</b>	<b>\$21,300</b>	<b>\$18,630</b>	<b>\$19,463</b>	<b>\$11,008</b>	<b>\$94,842</b>

Championship Costs:	@ Solano	@ Roseville	@ ARC	@ Woodland	@ Vista del Lago	Total
Pool	\$3,308	\$5,814	5,893.00	6,155.50	\$4,100	<b>\$25,271</b>
Hospitality			<i>Donation: \$523</i>	518	367	<b>885</b>
Deck Operations	1,332	479	1,257	1,050	1,137	<b>5,256</b>
Security	616	544	516	544	544	<b>2,764</b>
Awards	2,002	2,002	2,002	2,002	2,002	<b>10,010</b>
Label Pins	926	846	708	744	374	<b>3,599</b>
Apparel	2,726	2,085	1,870	2,088	1,674	<b>10,442</b>
<b>Total Champs Cost</b>	<b>\$10,911</b>	<b>\$11,770</b>	<b>\$12,246</b>	<b>\$13,102</b>	<b>\$10,198</b>	<b>\$58,226</b>
<i># Swimmers</i>	<i>1,306</i>	<i>1,193</i>	<i>999</i>	<i>1,049</i>	<i>528</i>	<i>5,075</i>
<i>Champs Cost Per Swimmer</i>	<i>\$8.35</i>	<i>\$9.87</i>	<i>\$12.26</i>	<i>\$12.49</i>	<i>\$19.31</i>	<i>\$12.46</i>

Administration Costs:	<i>Spread based on swimmer count</i>					
Ins, Office, Rent...	\$4,264	\$3,895	\$3,262	\$3,425	\$1,724	<b>\$16,571</b>
<b>Total Admin Costs</b>	<b>\$4,264</b>	<b>\$3,895</b>	<b>\$3,262</b>	<b>\$3,425</b>	<b>\$1,724</b>	<b>\$16,571</b>

<b>Net Income/(Loss)</b>	<b>\$9,267</b>	<b>\$5,635</b>	<b>\$3,121</b>	<b>\$2,936</b>	<b>(\$914)</b>	<b>\$20,046</b>
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# Northern California Swim League

## Draft 2016 Budget



<i>Revenue:</i>	<i>Qty</i>	<i>Fees</i>	2015	2016											
			Actual	Budget	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep-Dec		
Swimmer Fees	5,100	\$ 14.50	73,515	<b>74,000</b>	3,000	9,000	14,000	18,000	20,000	10,000					
Team Fees	26	\$ 100	2,600	<b>2,600</b>		2,600									
Champs - Vendors			3,397	<b>3,400</b>								3,400			
Champs - Apparel			15,330	<b>15,000</b>								15,000			
<b>Total Revenue</b>			<b>94,842</b>	<b>95,000</b>	<b>3,000</b>	<b>11,600</b>	<b>14,000</b>	<b>18,000</b>	<b>20,000</b>	<b>10,000</b>	<b>18,400</b>	<b>0</b>	<b>0</b>		
<i>Admin Expenses:</i>															
Office/Rent/Tax			1,441	<b>1,500</b>	500	100	500	100	100	100	100				
Insurance			15,130	<b>15,500</b>		15,500									
<i>Champs Expenses:</i>															
Apparel			10,442	<b>11,000</b>								11,000			
Pools			25,271	<b>25,000</b>								25,000			
Awards & Pins			13,609	<b>14,000</b>								14,000			
Security, Hosp, Equip...			8,905	<b>10,000</b>								10,000			
<b>Total Expenses</b>			<b>74,796</b>	<b>77,000</b>	<b>500</b>	<b>15,600</b>	<b>500</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>60,100</b>	<b>0</b>	<b>0</b>		
<b>Net Income</b>			<b>20,045</b>	<b>18,000</b>	<b>2,500</b>	<b>(4,000)</b>	<b>13,500</b>	<b>17,900</b>	<b>19,900</b>	<b>9,900</b>	<b>(41,700)</b>	<b>0</b>	<b>0</b>		
<b>Available Funds</b>			<b>113,340</b>	<b>131,340</b>	<b>115,840</b>	<b>111,840</b>	<b>125,340</b>	<b>143,240</b>	<b>163,140</b>	<b>173,040</b>	<b>131,340</b>	<b>131,340</b>	<b>131,340</b>	<b>131,340</b>	<b>131,340</b>

Edition: 5/27/15