

Ramona Swim Team Budget 2019-2020

		2019-2020	2018-2019	2018-2019	2017-2018
		BUDGET	Actual/Proj	Budget	Actuals
General and Administrative Income and Expense - Overhead					
	RST Annual Membership Fee	(1,155)	(1,365)	(1,575)	(2065)
	Interest Earned		(7)	0	(7)
	Head Coach w/PRT	7,272	7,120	6,600	6023
	Team Administrator	5,400	3,970	0	1500
	Advertising		0	500	226
	Bank Fees	3,000	3,086	2,500	2944
	Equipment (caps, t-shirts, other)	1,200	5,261	1,500	1811
	Coaches and Officials Uniforms	500	100	1,000	1708
	Meet Fees	(1,700)	(1,460)	0	(671)
	Coach for Swim Meets (85 Sessions)	8,500	6,375	5,625	4075
	Office expense (supplies, printing, PO Box, payroll)	1,500	1,676	1,075	1034
	Social events and awards	3,000	2,320	3,200	2739
	Website	1,500	1,546	1,500	1099
	Coach's Travel Expense (travel meets)	2,500	1,138	2,800	1006
	Professional Development/Education	500	1,767	500	2419
	USA Swim Ins; Coach Reg & Cert	1,500	1,820	1,550	1856
	D&O Insurance	450	435	615	615
	Worker's Comp Insurance	600	870	1,500	613
	Taxes & Fees	50	170	0	0
	Scholarships and discounts	3,500	3,126	2,000	2566
	Total G & A Expenses	38,117	37,778	30,890	30989
Bulldog Team cost center					
	Bulldog Team Expenses				
	Coach (197 days)+(72)	10,821	8,648	13,632	10253
	Payroll Taxes	1,080	800	990	1333
	SDCEA (3 lanes * 2 hrs * 4.00/lane * 147 days)	3,528	2,641	3,759	3027
	High School pool (AM=72 days*1.5 hrs*3 lanes*\$4.50/lane)+(50*2 hrs*\$14)	2,858	3,831	3,600	1592
	Percentage of Overhead	12,693	12,650	10,212	10330
	Total Bulldog Team Expenses	30,979	28,570	32,193	28302
	Bulldog Team Revenue				
	Bulldog Swimmers (avg 12 swimmers * \$500 *4)	24,000	24,081	26,385	25390
	Total Bulldog Team Profit (Loss)	(6979)	(4489)	(5,808)	(2912)
Junior Bulldog Team cost center					
	Junior Bulldog Team Expenses				
	Coach (197 days)	5,024	8,157	11,240	12348
	Payroll Taxes	505	822	1,189	1277
	SDCEA (3 lanes * 1.5 hours * \$4/lane * 147 days)	2,646	2,645	2,819	2438
	High School pool (50 days * 2 hrs * \$14)	1,400	1,428	1,368	1200
	Percentage of Overhead	12,693	12,650	10,212	10330
	Total Junior Bulldog Team Expenses	22,267	25,702	26,828	27592
	Junior Bulldog Team Revenue				
	Junior Bulldog Swimmers (avg 18 swimmers * \$390 * 4)	28,080	26,783	29,640	22020
	Total Junior Bulldog Team Profit (Loss)	5813	1081	2,812	(5572)

Novice Team cost center					
	Novice Team Expenses				
	Coach (179 days)	4,430	5,480	7,730	3135
	Payroll Taxes	487	579	321	321
	SDCEA Pool (2 lanes * 1 hr * \$4.00/lane * 147)	1,176	823	1,491	1146
	High School Pool (32 days * 1 hrs * \$28)	896	446	0	
	Equipment (caps, t-hirts, other)		398	0	
	Percentage of Overhead	12,693	9,653	8,037	7183
	Total Novice Expenses	19,682	17,379	17,579	11784
	Novice Revenue				
	Novice Swimmers (avg 18 swimmers * 300 * 3) +(20swimmers * 135)	18,900	20,331	19,575	10370
	Total Stroke School Profit (Loss)	(782)	2952	1,996	(1414)
Pre-Team					
	Pre-Team Expenses - Fall Only				
	Instructors (2*48 days)	1,872			
	Payroll Taxes	187			
	SDCEA Pool (1 lane * 1 hr * \$4.00/lane * 48)	192			
	Pre-Team Expenses - Fall Only	2,251			
	Pre-Team Revenue				
	Pre-Team Swimmer (12 swimmers * \$300)	3,600			
	Pre-Team Profit (Loss)	1,349			
Fundraising & Personalized Equipment					
	Sponsorship				800
	Fundraising		1,252		755
	SnackBar (net)		402		851
	Safety Training (LifeGuard)		767		0
	Team Suits		42		336
	SWAG		0		(16)
	Personalized Equipment (parkas/caps)		216		252
	Total Fundraising & Personalized Equipment		2,679		2976
	End of Fisical Year Expected Profit (Loss)	\$ (600)	\$ 2,223	(1,000)	2637
Summer Leaguel cost center					
	Summer League Expenses				
	Summer Site Supervisor		2,425	\$ 4,932.00	
	Summer Instructors		8,975	11,011	13529
	Payroll Taxes		1,153	722	2904
	High School pool		3,672	2,784	2904
	Bank Fees		1,047	0	
	Lessons Insurance		930	1,250	0
	Summer League exp (caps, t-shirts, insurance, fliers, uniforms)		3,490	2,154	3121
	Summer League Discounts		0	490	855
	Percentage of Overhead		2,996	1,770	3146
	Total Summer League Expenses		24,688	25,113	24906
	Summer League Revenue				
	Dive		3,900	4,979	4354
	Summer Swim Lessons		27,014	19,018	19633
	Summer League (\$200 per swimmer * 30)		0	10,213	10063
	Total Revenue		30,914	34,210	34050
	Total Summer League Profit (Loss)		6,227	9,097	9144