

## 2017-2018 SOUTHEASTERN SWIMMING BUDGET

	<b>ACTUAL</b>	<b>GENERAL</b>
	<b>Sep '16 - Aug 17</b>	<b>BUDGET 2017-2018</b>
<b>Income</b>		
Fines	350.00	
Grants		
USAS Grants	3023.16	
<b>Total Grants</b>	<b>3023.16</b>	<b>0</b>
Other Income	5001.00	
Penalties - Meet	0.00	
<b>Registrations</b>		
<b>Athlete Registration</b>		
Registration Athlete Annual	81100.00	94776
Registration Athlete Outreach	0.00	0
Registration Athlete Seasonal	2110.00	2000
Registration Transfers	2400.00	2300
<b>Total Athlete Registration</b>	<b>85610.00</b>	<b>99076</b>
<b>Club Registrations</b>		
Club Registration Annual Large	5360.00	5200
Club Registration Annual Small	480.00	420
Club Registration Seasonal	90.00	90
<b>Total Club Registrations</b>	<b>5930.00</b>	<b>5710</b>
<b>Non-Athlete Registration</b>		
Non-Athlete Regis Individual	10620.00	12600
Non-Athlete Regis Life	0.00	0
Non-Athlete RegisSports Med	0.00	0
<b>Total Non-Athlete Registration</b>	<b>10620.00</b>	<b>12600</b>
<b>Total Registrations</b>	<b>102160.00</b>	<b>117386</b>
Returned Check Charges	25.00	
Rewards Points Cash Redemption	750.00	750
Sanction Fees	12000.00	14000
<b>Surcharges</b>		
Surcharges Non SES	37480.00	38000
Surcharges SES	88059.00	88000
<b>Total Surcharges</b>	<b>125539.00</b>	<b>126000</b>
<b>Total Income</b>	<b>248848</b>	<b>258136</b>
<b>Expense</b>		
Athlete Committee	0.00	100
<b>Awards</b>		
SES All Star Awards	1374.02	1400
SES Championship Awards	11515.89	12000
Special Election Awards	156.96	300
<b>Total Awards</b>	<b>13046.87</b>	<b>13700</b>
Bank Service Charges	0.00	
<b>Camps host by SES</b>		
Diversity & Inclusion Camp		0
<b>Total Camps hosted by SES</b>		<b>0</b>
<b>Contract Services</b>		
Bank Charges	241.20	200
Payroll Services	1149.08	1280
Tax Prep & Audit Fees	1500.00	1500
TU - Credit Card Processing Fee	1533.71	1500
<b>Total Contract Services</b>	<b>4423.99</b>	<b>4480</b>
<b>Office and Administrative Exp</b>		
<b>Office Expenses</b>		
Conference Calls	4.34	150
Copying	395.46	450

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Equipment	141.69	550
Internet Fees	539.90	600
Laminating	0.00	0
Occupancy Rent	2400.00	2400
Office Travel	1984.46	2000
Other Office Expenses	122.90	100
Postage	152.99	200
Supplies	167.61	215
Telephone	2402.01	2400
<b>Total Office Expenses</b>	<b>8311.36</b>	<b>9065</b>
<b>Total Payroll &amp; Benefits</b>	<b>62022.23</b>	<b>63616</b>
<b>Total Office and Administrative Exp</b>	<b>70333.59</b>	<b>72681</b>
<b>Officials Committee</b>		
Equipment & Maintenance	0.00	1500
National Evaluation Expense	0.00	1500
National Officials Clinic	0.00	0
Recognition Awards		
Stipend for Nationals	0.00	1500
<b>Total Officials Committee</b>	<b>0.00</b>	<b>4500</b>
<b>Other Expenses</b>		
Operating Reserve Allocation	0.00	
<b>Total Other Expenses</b>	<b>0.00</b>	<b>0</b>
<b>Registration</b>		
Non Athlete Registration		
Non Athlete Regis Life	1000.00	1000
<b>Total Non Athlete Registration</b>	<b>1000.00</b>	<b>1000</b>
<b>Total Registration</b>	<b>1000.00</b>	<b>1000</b>
<b>SES Meetings</b>		
Hall of Fame Weekend		
Guest Speaker Hall of Fame	3000.00	0
Other Hall of Fame	2709.31	0
Hall of Fame Weekend - Other	0.00	0
<b>Hall of Fame Weekend</b>	<b>5709.31</b>	<b>0</b>
Hospitality	1187.27	800
Venue Rental	0.00	1000
<b>Total SES Meetings</b>	<b>6896.58</b>	<b>1800</b>
<b>Support Programs</b>		
Coach Educatiion Reimbursement	3229.05	4000
Coach of the Year Award	776.11	2000
Outreach Meet Reimbursement	739.00	1000
Travel - National Athlete	77000.00	77000
Travel - National Coach	13900.00	13900
Travel - Trials Meets Athlete	14250.00	0
Travel - Trials Meets Coach	2800.00	0
Zone Diversity Camp Support	1860.70	
<b>Total Support Programs</b>	<b>114554.86</b>	<b>97900</b>
<b>USAS Clinics</b>		
Diversity Workshop (Zone)	663.12	450
General Chair Workshop (Zone)	418.98	950
LSC Leadership Workshop	635.62	0
Officials Chair Workshop	409.96	2000
Officials Clinic (Referee Workshop)	1737.60	0
Officials Evaluators Workshop (Zone)	0.00	450
Officials Mentor Workshop	706.76	0
Registration Clinic	0.00	0

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Safe Sport Workshop (Zone)	612.98	450
SWIMS Workshop	271.46	0
Treasurer Workshop	0.00	500
Women's Leadership Conference	0.00	0
<b>Total USAS Clinics</b>	<b>5456.48</b>	<b>4800</b>
<b>USAS Convention</b>		
Lodging Convention	4506.42	4486
Meals/Per Diem Convention	4126.91	3660
Registration Convention	2340.00	2340
Travel Convention	3870.08	6514
USAS Convention - Other	0.00	0
<b>Total USAS Convention</b>	<b>14843.41</b>	<b>17000</b>
<b>Zone All Star Meet</b>		
Application Fees Zone	(3990.00)	
Athlete Surcharge	(29400.00)	
Coaching Stipends Zone	1950.00	
Entry Fees Zone	2010.00	
Food Zone	8114.85	
Lodging Zone	22329.89	
Other Zone	75.00	27000
Outfitting Zone	11725.97	
Supplies Zone Meet	921.68	
Team Activities Zone	0.00	
Transportation Zone	8587.65	
<b>Total Zone All Star Meet</b>	<b>22325.04</b>	<b>27000</b>
<b>Zone Open Water Meet</b>		
Athlete Surchg Zone Open Water	(11410.00)	
Coach Stipends Zone Open Water	300.00	
Entry Fees Zone Open Water	1450.00	
Food Zone Open Water	1015.43	
Hosting Support Open Water	6523.09	2000
Lodging Zone Open Water	96.53	
Other Zone Open Water	1647.70	3000
Outfitting Zone Open Water	297.00	
Transportation Zone Open Water	6283.96	
<b>Total Zone Open Water Meet</b>	<b>6203.71</b>	<b>5000</b>
<b>Total Expense</b>	<b>259084.53</b>	<b>249961</b>
<b>Net Income</b>	<b>(10236.37)</b>	<b>8175</b>
<b>INCOME</b>	<b>248848.16</b>	<b>258136</b>
<b>EXPENSES</b>	<b>259084.53</b>	<b>249961</b>
<b>NET</b>	<b>(10236.37)</b>	<b>8175</b>