

SOUTHEASTERN SWIMMING LSC

P&L August, 2019

Income

Fines

0.00

616.00

0.00

616.00

Grants

USAS Grants

0.00

2000.00

0.00

2000.00

Total Grants

0.00

2000.00

0.00

2000.00

Investment Returns

3080.18

3080.18

3080.18

3080.18

Other Income

0.00

2880.00

0.00

2880.00

Registrations

Athlete Registration

Registration Athlete Annual

0.00

0.00

0.00

0.00

0.00

0.00

Registration Athlete Flex

0.00

40.00

19490.00

39240.00

39240.00

(40.00)

(19750.00)

Registration Athlete Outreach

0.00

0.00

0.00

0.00

0.00

0.00

0.00

Registration Athlete Premium

0.00

36.00

77088.00

44748.00

44748.00

(36.00)

32340.00

Registration Athlete Seasonal

(5.00)

70.00

2255.00

2280.00

2280.00

(75.00)

(25.00)

Registration Athlete Upgrade

8.00

0.00

554.00

1490.00

1490.00

8.00

(936.00)

Registration Transfers

4.00

78.00

2382.00

2388.00

2388.00

(74.00)

(6.00)

Total Athlete Registration

7.00

224.00

101769.00

90146.00

90146.00

(217.00)

11623.00

Club Registrations

Club Registration Annual Large

(80.00)

0.00

4640.00

5120.00

5120.00

(80.00)

(480.00)

Club Registration Annual Small

(30.00)

0.00

630.00

360.00

360.00

(30.00)

270.00

Club Registration Seasonal

(30.00)

0.00

90.00

120.00

120.00

(30.00)

(30.00)

Total Club Registrations

(140.00)

0.00

5360.00

5600.00

5600.00

(140.00)

(240.00)

Non-Athlete Registration

Non-Athlete Regis Individual

0.00

12.00

12852.00

12012.00

12012.00

(12.00)

840.00

Non-Athlete Regis Life

0.00

0.00

0.00

0.00

0.00

0.00

0.00

Total Non-Athlete Registration

0.00

12.00

12852.00

12012.00

12012.00

(12.00)

840.00

Total Registrations

(133.00)

236.00

119981.00

107758.00

107758.00

(369.00)

12223.00

Returned Check Charges

0.00

50.00

0.00

50.00

Rewards Points Cash Redemption

500.00

600.00

850.00

600.00

600.00

(100.00)

250.00

Sanction/Observed Fees

Observed/Approved Fees

500.00

0.00

4555.00

3125.00

3125.00

500.00

1430.00

Sanction Fees

0.00

0.00

8150.00

9375.00

9375.00

0.00

(1225.00)

VARIANCE VARIANCE

Month

YTD

SOUTHEASTERN SWIMMING LSC

P&L August, 2019

VARIANCE VARIANCE

	<u>Aug 19</u>	<u>Budget</u>	<u>Sep '18 - Aug 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>	<u>Month</u>	<u>YTD</u>
Total Sanction/Observed Fees	500.00	0.00	12705.00	12500.00	12500.00	500.00	205.00
Surcharges							
Surcharges Non SES	1805.00	5859.00	34455.00	38750.00	38750.00	(4054.00)	(4295.00)
Surcharges SES	7077.00	8032.00	85851.00	88005.00	88005.00	(955.00)	(2154.00)
Total Surcharges	<u>8882.00</u>	<u>13891.00</u>	<u>120306.00</u>	<u>126755.00</u>	<u>126755.00</u>	(5009.00)	(6449.00)
Total Income	<u>12829.18</u>	<u>14727.00</u>	<u>262468.18</u>	<u>247613.00</u>	<u>247613.00</u>	(1897.82)	14855.18
Gross Profit	12829.18	14727.00	262468.18	247613.00	247613.00	(1897.82)	14855.18
Expense							
Athlete Committee	0.00		0.00	0.00	0.00	0.00	0.00
Awards							
SES All Star Awards	0.00		1216.79	1400.00	1400.00	0.00	183.21
SES Championship Awards	0.00	0.00	12983.00	13000.00	13000.00	0.00	17.00
Special Election Awards	0.00		313.92	0.00	0.00	0.00	(313.92)
Total Awards	<u>0.00</u>	<u>0.00</u>	<u>14513.71</u>	<u>14400.00</u>	<u>14400.00</u>	0.00	(113.71)
Bank Service Charges	0.00		7.50				
Camps Hosted by SES							
SES Diversity & Inclusion Camp	<u>0.00</u>		<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	0.00	0.00
Total Camps Hosted by SES	<u>0.00</u>		<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	0.00	0.00
Contract Services							
Bank Charges	0.00	0.00	24.25	200.00	200.00	0.00	175.75
Payroll Services	94.93	100.00	1173.92	1250.00	1250.00	5.07	76.08
Tax Prep & Audit Fees	0.00	0.00	1500.00	1500.00	1500.00	0.00	0.00
TU - Credit Card Processing Fee	<u>0.00</u>	<u>1000.00</u>	<u>1599.10</u>	<u>1500.00</u>	<u>1500.00</u>	1000.00	(99.10)
Total Contract Services	<u>94.93</u>	<u>1100.00</u>	<u>4297.27</u>	<u>4450.00</u>	<u>4450.00</u>	1005.07	152.73
Office and Administrative Exp							
Office Expenses							
Conference Calls	0.00		6.57	0.00	0.00	0.00	(6.57)
Copying	0.00	0.00	429.52	200.00	200.00	0.00	(229.52)
Equipment	0.00	0.00	0.00	250.00	250.00	0.00	250.00
Internet Fees	59.99	50.00	649.89	600.00	600.00	(9.99)	(49.89)
Occupancy Rent	200.00	200.00	2400.00	2400.00	2400.00	0.00	0.00
Office Travel	0.00	0.00	3319.21	2800.00	2800.00	0.00	(519.21)

SOUTHEASTERN SWIMMING LSC

P&L August, 2019

	<u>Aug 19</u>	<u>Budget</u>	<u>Sep '18 - Aug 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>	VARIANCE Month	VARIANCE YTD
Other Office Expenses	0.00	0.00	326.70	100.00	100.00	0.00	(226.70)
Postage	16.50	50.00	188.50	200.00	200.00	33.50	11.50
Supplies	32.69	0.00	303.61	150.00	150.00	(32.69)	(153.61)
Telephone	125.00	125.00	1500.00	1500.00	1500.00	0.00	0.00
Total Office Expenses	434.18	425.00	9124.00	8200.00	8200.00	(9.18)	(924.00)
Payroll & Benefits							
Bonus	1250.00		1250.00			(1250.00)	(1250.00)
Gross Salaries	4678.67	5614.00	55727.37	66526.00	66526.00	935.33	10798.63
Life Insurance Reimbursement	67.16	0.00	268.64	700.00	700.00	(67.16)	431.36
Medical Insurance Premium	391.15	392.00	4693.80	4704.00	4704.00	0.85	10.20
Medicare Reimbursement	0.00	0.00	1214.50	1600.00	1600.00	0.00	385.50
Retirement Contribution	0.00		2000.00	2000.00	2000.00	0.00	0.00
Tax Liability						0.00	0.00
Medicare	85.97	81.00	826.17	965.00	965.00	(4.97)	138.83
Social Security (FICA)	367.58	348.00	3532.62	4121.00	4121.00	(19.58)	588.38
Total Tax Liability	453.55	429.00	4358.79	5086.00	5086.00	(24.55)	727.21
Total Payroll & Benefits	6840.53	6435.00	69513.10	80616.00	80616.00	(405.53)	11102.90
Total Office and Administrative Exp	7274.71	6860.00	78637.10	88816.00	88816.00	(414.71)	10178.90
Officials Committee							
Equipment & Maintenance	0.00	0.00	0.00	1500.00	1500.00	0.00	1500.00
National Evaluation Exp	0.00	0.00	0.00	1500.00	1500.00	0.00	1500.00
Officials Recognition Awards	0.00	500.00	0.00	500.00	500.00	500.00	500.00
Other Officials Comm Exp	0.00		0.00	0.00	0.00	0.00	0.00
Stipend for Nationals	0.00	0.00	0.00	1500.00	1500.00	0.00	1500.00
Total Officials Committee	0.00	500.00	0.00	5000.00	5000.00	500.00	5000.00
Other Expenses							
Other Expenses	0.00		1620.00			0.00	(1620.00)
Other Expenses - Other	0.00		20.00			0.00	(20.00)
Total Other Expenses	0.00		1640.00			0.00	(1640.00)
Registration							
Non Athlete Registration							
Non Athlete Regis Life	0.00	0.00	1000.00	1000.00	1000.00	0.00	0.00

SOUTHEASTERN SWIMMING LSC

P&L August, 2019

	Aug 19	Budget	Sep '18 - Aug 19	YTD Budget	Annual Budget	VARIANCE Month	VARIANCE YTD
Total Non Athlete Registration	0.00	0.00	1000.00	1000.00	1000.00	0.00	0.00
Total Registration	0.00	0.00	1000.00	1000.00	1000.00	0.00	0.00
SES Meetings							
Hospitality	0.00	0.00	0.00	800.00	800.00	0.00	800.00
Other SES Meetings	0.00		515.60			0.00	(515.60)
Venue Rental	0.00		0.00	500.00	500.00	0.00	500.00
Total SES Meetings	0.00	0.00	515.60	1300.00	1300.00	0.00	784.40
Support Programs							
Coach Educatiion Reimbursement	0.00	1000.00	0.00	4000.00	4000.00	1000.00	4000.00
Coach of the Year Award	0.00	0.00	0.00	2000.00	2000.00	0.00	2000.00
Outreach Meet Reimbursement	0.00	0.00	677.50	1200.00	1200.00	0.00	522.50
Travel - National Athlete	21700.00	20580.00	64750.00	73500.00	73500.00	(1120.00)	8750.00
Travel - National Coach	4000.00	4320.00	14300.00	18000.00	18000.00	320.00	3700.00
Zone Diversity Camp Support	0.00	0.00	2170.00	2800.00	2800.00	0.00	630.00
Total Support Programs	25700.00	25900.00	81897.50	101500.00	101500.00	200.00	19602.50
USAS Clinics							
Admin Vice Chair Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
Diversity Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
General Chair Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
LSC Leadership Workshop	0.00	0.00	1273.56	500.00	500.00	0.00	(773.56)
Officials Chair Workshop	0.00	0.00	442.50	600.00	600.00	0.00	157.50
Officials Clinic	0.00		515.76			0.00	(515.76)
Officials Evaluators Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
Referee Workshop	0.00		1268.72	1200.00	1200.00	0.00	(68.72)
Registration Clinic	0.00	0.00	0.00	600.00	600.00	0.00	600.00
Safe Sport Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
SWIMS Workshop	0.00	0.00	0.00	600.00	600.00	0.00	600.00
Treasurer Workshop	0.00		0.00	0.00	0.00	0.00	0.00
Total USAS Clinics	0.00	0.00	3500.54	6500.00	6500.00	0.00	2999.46
USAS Convention							
Lodging Convention	0.00		5591.01	5067.00	5067.00	0.00	(524.01)
Meals/Per Diem Convention	0.00		2861.93	4085.00	4085.00	0.00	1223.07

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P&L August, 2019

	<u>Aug 19</u>	<u>Budget</u>	<u>Sep '18 - Aug 19</u>	<u>YTD Budget</u>	<u>Annual Budget</u>	VARIANCE Month	VARIANCE YTD
Registration Convention	0.00	0.00	2880.00	2880.00	2880.00	0.00	0.00
Travel Convention	0.00		4335.49	5920.00	5920.00	0.00	1584.51
USAS Convention - Other	0.00		0.00	100.00	100.00	0.00	100.00
Total USAS Convention	0.00	0.00	15668.43	18052.00	18052.00	0.00	2383.57
Zone All Star Meet							
Application Fees Zone	0.00	(3000.00)	(1985.04)	(3000.00)	(3000.00)	(3000.00)	(1014.96)
Athlete Surcharge	0.00	(38700.00)	(21729.60)	(38700.00)	(38700.00)	(38700.00)	(16970.40)
Coaching Stipends Zone	1799.99	2250.00	1799.99	2250.00	2250.00	450.01	450.01
Entry Fees Zone	0.00	3200.00	1665.00	3200.00	3200.00	3200.00	1535.00
Food Zone	5956.57	10500.00	5956.57	10500.00	10500.00	4543.43	4543.43
Lodging Zone	12485.55	27000.00	12485.55	27000.00	27000.00	14514.45	14514.45
Other Zone	(885.82)		3994.68	0.00	0.00	885.82	(3994.68)
Outfitting Zone	7174.70	12000.00	8149.70	12000.00	12000.00	4825.30	3850.30
Supplies Zone Meet	33.21		33.21			(33.21)	(33.21)
Team Activities Zone	1216.61	3500.00	1216.61	3500.00	3500.00	2283.39	2283.39
Transportation Zone	8322.73	13250.00	8522.73	13250.00	13250.00	4927.27	4727.27
Total Zone All Star Meet	36103.54	30000.00	20109.40	30000.00	30000.00	(6103.54)	9890.60
Zone Open Water Meet							
Athlete Surchg Zone Open Water	0.00		(3400.00)			0.00	3400.00
Coach Stipends Zone Open Water	0.00		300.00			0.00	(300.00)
Entry Fees Zone Open Water	0.00		1020.00			0.00	(1020.00)
Food Zone Open Water	0.00		890.58			0.00	(890.58)
Lodging Zone Open Water	0.00		2071.00			0.00	(2071.00)
Other Zone Open Water	0.00	0.00	0.00	9000.00	9000.00	0.00	9000.00
Outfitting Zone Open Water	0.00		3378.75			0.00	(3378.75)
Supplies - Zone Open Water Meet	56.22		339.73			(56.22)	(339.73)
Transportation Zone Open Water	0.00		2876.47			0.00	(2876.47)
Total Zone Open Water Meet	56.22	0.00	7476.53	9000.00	9000.00	(56.22)	1523.47
Total Expense	69229.40	64360.00	229263.58	280018.00	280018.00	(4869.40)	50754.42
Net Income	<u>(56400.22)</u>	<u>(49633.00)</u>	<u>33204.60</u>	<u>(32405.00)</u>	<u>(32405.00)</u>	<u>(6767.22)</u>	<u>65609.60</u>