

**Wyoming Swimming, Inc.**  
**Quadrennial Budget**  
September 2017 through August 2021

	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Dividend and Interest Income	25.50	26.01	26.53	27.06
Interest Income	361.88	369.11	376.50	384.03
<b>Meet Income</b>				
Meet Participation Fees	29,883.45	30,481.12	31,090.74	31,712.56
Meet Sanction Fees	1,989.00	2,028.78	2,069.36	2,110.74
Short Course Championships	15,334.43	15,641.11	15,953.94	16,273.01
Long Course Championships	10,815.61	11,031.93	11,252.56	11,477.62
<b>Total Meet Income</b>	<b>58,022.49</b>	<b>59,182.94</b>	<b>60,366.60</b>	<b>61,573.93</b>
<b>Meet Income - Zones</b>				
Age Group Zones Income	5,699.00	5,812.97	5,929.23	6,047.82
Senior Zones Income	19,701.30	20,095.33	20,497.23	20,907.18
<b>Total Meet Income - Zones</b>	<b>25,400.30</b>	<b>25,908.30</b>	<b>26,426.47</b>	<b>26,955.00</b>
<b>Miscellaneous Income</b>				
Official's Shirts	28.05	28.61	29.18	29.77
Miscellaneous Income - Other	44.83	45.72	46.64	47.57
<b>Total Miscellaneous Income</b>	<b>72.88</b>	<b>74.33</b>	<b>75.82</b>	<b>77.34</b>
<b>Registration Income</b>				
Transfer Fees	265.20	270.50	275.91	281.43
Club Charter Fees	4,436.24	4,524.96	4,615.46	4,707.77
Fines Levied	70.13	71.53	72.96	74.42
Non-athlete Registrations	18,851.90	19,228.93	19,613.51	20,005.78
Outreach athletes	367.97	375.32	382.83	390.49
Regular Athlete Registrations	107,189.25	109,333.04	111,519.70	113,750.09
Seasonal Athlete Registrations	4,436.24	4,524.96	4,615.46	4,707.77
<b>Total Registration Income</b>	<b>135,616.91</b>	<b>138,329.24</b>	<b>141,095.83</b>	<b>143,917.74</b>
<b>Sales of Product Income</b>	<b>52.53</b>	<b>53.58</b>	<b>54.65</b>	<b>55.75</b>
<b>WSI Award Banquet Income</b>	<b>5,818.83</b>	<b>5,935.21</b>	<b>6,053.91</b>	<b>6,174.99</b>
<b>WSI Clinic Income</b>	<b>2,911.34</b>	<b>2,969.56</b>	<b>3,028.95</b>	<b>3,089.53</b>
<b>Total Income</b>	<b>228,282.64</b>	<b>232,848.29</b>	<b>237,505.26</b>	<b>242,255.36</b>
<b>Gross Profit</b>	<b>228,282.64</b>	<b>232,848.29</b>	<b>237,505.26</b>	<b>242,255.36</b>

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Expense	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
<b>Administrative Expenses</b>				
<b>Administrative Office Expense</b>				
Admin Office Professional fees	6,120.00	6,242.40	6,367.25	6,494.59
Mailing	97.22	99.17	101.15	103.17
Office supplies	68.60	69.97	71.37	72.79
Web Site Maintenance	56.34	57.47	58.62	59.79
<b>Total Administrative Office Expense</b>	<b>6,342.16</b>	<b>6,469.00</b>	<b>6,598.38</b>	<b>6,730.35</b>
<b>Bank Service Charges</b>				
Credit Card Receipts expense	1,397.20	1,425.14	1,453.65	1,482.72
Bank Service Charges - Other	11.99	12.22	12.47	12.72
<b>Total Bank Service Charges</b>	<b>1,409.18</b>	<b>1,437.37</b>	<b>1,466.11</b>	<b>1,495.44</b>
<b>Chairman Officer Expenses</b>				
Student Athlete Rep	459.00	468.18	477.54	487.09
Age Group Chair	280.50	286.11	291.83	297.67
Club Development	71.09	72.51	73.96	75.44
Coaches' Representative	225.17	229.67	234.26	238.95
General Chair	452.38	461.43	470.65	480.07
National Conference Expense	5,291.55	5,397.38	5,505.33	5,615.44
<b>Officials Chair</b>				
Observed Swims Officiating	1,734.00	1,768.68	1,804.05	1,840.13
Name Tags	1,091.40	1,113.23	1,135.49	1,158.20
Official's Shirts	5,712.00	5,826.24	5,942.76	6,061.62
Official Background Check	104.58	106.67	108.80	110.98
Official National Travel	77.78	79.33	80.92	82.54
Officials Chair - Other	2,244.00	2,288.88	2,334.66	2,381.35
<b>Total Officials Chair</b>	<b>10,963.75</b>	<b>11,183.03</b>	<b>11,406.69</b>	<b>11,634.82</b>
Registration Chair	1,819.76	1,856.16	1,893.28	1,931.15
Safety Chair	308.30	314.46	320.75	327.17
Secretary	357.00	364.14	371.42	378.85
Senior Chair	153.00	156.06	159.18	162.36
Treasurer	616.20	628.53	641.10	653.92

**Wyoming Swimming, Inc.**  
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	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
Vice Chair	306.00	312.12	318.36	324.73
<b>Total Chairman Officer Expenses</b>	<b>21,303.70</b>	<b>21,729.77</b>	<b>22,164.37</b>	<b>22,607.66</b>
<b>Interest Expense</b>				
Finance Charge	20.95	21.36	21.79	22.23
Interest Expense - Other	121.12	123.54	126.01	128.53
<b>Total Interest Expense</b>	<b>142.06</b>	<b>144.90</b>	<b>147.80</b>	<b>150.76</b>
Miscellaneous	127.00	127.00	127.00	127.00
<b>Professional Fees</b>				
Accounting	678.23	691.80	705.63	719.74
<b>Total Professional Fees</b>	<b>678.23</b>	<b>691.80</b>	<b>705.63</b>	<b>719.74</b>
WSI Banquet & HOD Expenses	9,746.23	9,941.15	10,139.98	10,342.77
WSI Clinic Expenses	5,718.47	5,832.84	5,949.49	6,068.48
<b>Total Administrative Expenses</b>	<b>45,467.03</b>	<b>46,373.83</b>	<b>47,298.77</b>	<b>48,242.20</b>
<b>Elite Meet Expenses</b>				
Futures meets	191.25	195.08	198.98	202.96
Junior Nationals	701.25	715.28	729.58	744.17
Para-Olympic Meet	204.00	208.08	212.24	216.49
Senior Nationals	191.25	195.08	198.98	202.96
Senior Sectionals, Long Course	127.50	130.05	132.65	135.30
Senior Sectionals, Short Course	3,459.71	3,528.91	3,599.48	3,671.47
<b>Total Elite Meet Expenses</b>	<b>4,874.96</b>	<b>4,972.46</b>	<b>5,071.91</b>	<b>5,173.35</b>
<b>LSC Championship Expenses</b>				
Conference Meet Expenses	1,598.66	1,630.63	1,663.24	1,696.51
Short Course Championships	12,495.75	12,745.66	13,000.58	13,260.59
Long Course Championships	9,367.22	9,554.56	9,745.65	9,940.57
<b>Total LSC Championship Expenses</b>	<b>23,461.63</b>	<b>23,930.86</b>	<b>24,409.48</b>	<b>24,897.67</b>
Reconciliation Discrepancies	-24.48	-24.97	-25.47	-25.98
<b>USA Swimming Membership Expense</b>				
Non-Athlete Fees	16,049.96	16,370.95	16,698.37	17,032.34
Outreach Athlete	453.90	462.98	472.24	481.68
Registration Refund	86.96	88.69	90.47	92.28
Regular Athlete Fees	98,292.56	100,258.41	102,263.57	104,308.85

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	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
Seasonal Athlete Fees	3,618.96	3,691.34	3,765.17	3,840.47
USA Club Charters	1,517.25	1,547.60	1,578.55	1,610.12
<b>Total USA Swimming Membership Expense</b>	<b>120,019.58</b>	<b>122,419.97</b>	<b>124,868.37</b>	<b>127,365.73</b>
Western Zone Diversity Camp	104.55	106.64	108.77	110.95
<b>Zone and Regional Expenses</b>				
<b>Age Group Zone Meet</b>				
Entry Fees for Age Group Zones	712.88	727.14	741.68	756.51
Airfare for Age Group Zones	1,805.84	1,841.95	1,878.79	1,916.37
Apparel Age Group Zones	1,502.67	1,532.73	1,563.38	1,594.65
Lodging Age Group Zones	5,312.66	5,418.92	5,527.29	5,637.84
Meals Age Group Zones	1,869.47	1,906.86	1,945.00	1,983.90
Vehicles/Fuel Age Group Zones	1,651.55	1,684.58	1,718.27	1,752.64
<b>Total Age Group Zone Meet</b>	<b>12,855.08</b>	<b>13,112.18</b>	<b>13,374.42</b>	<b>13,641.91</b>
<b>Senior Zone Meet</b>				
Entry Fees for Senior Zones	1,345.38	1,372.29	1,399.73	1,427.73
Airfare Senior Zones	1,511.04	1,541.26	1,572.09	1,603.53
Apparel Senior Zones	5,382.29	5,489.93	5,599.73	5,711.72
Lodging Senior Zones	14,042.24	14,323.09	14,609.55	14,901.74
Meals Senior Zones	6,288.74	6,414.51	6,542.80	6,673.66
Vehicles/Fuel Senior Zones	3,640.60	3,713.41	3,787.68	3,863.43
<b>Total Senior Zone Meet</b>	<b>32,210.28</b>	<b>32,854.49</b>	<b>33,511.58</b>	<b>34,181.81</b>
<b>Total Zone and Regional Expenses</b>	<b>45,065.36</b>	<b>45,966.66</b>	<b>46,886.00</b>	<b>47,823.72</b>
<b>Total Expense</b>	<b>238,968.62</b>	<b>243,745.45</b>	<b>248,617.82</b>	<b>253,587.64</b>
<b>Net Ordinary Income</b>	<b>-10,685.98</b>	<b>-10,897.16</b>	<b>-11,112.57</b>	<b>-11,332.28</b>
<b>Net Income</b>	<b>-10,685.98</b>	<b>-10,897.16</b>	<b>-11,112.57</b>	<b>-11,332.28</b>

The above is based on the average of actual income and expenses for the previous 4 years.  
The first budget year is an increase of 1.02% over the calculated 4-year average.  
The second budget year is an increase of 1.02% over the first budget year.  
The third budget year is an increase of 1.02% over the second budget year.  
The fourth budget year is an increase of 1.02% over the third budget year.

**Wyoming Swimming, Inc.**  
**Quadrennial Budget**  
September 2017 through August 2021  
**Age Group and Senior Zones Budget**  
*subset of entire budget*

	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Meet Income - Zones</b>				
Age Group Zones Income	5,699.00	5,812.97	5,929.23	6,047.82
Senior Zones Income	19,701.30	20,095.33	20,497.23	20,907.18
<b>Total Meet Income - Zones</b>	25,400.30	25,908.30	26,426.47	26,955.00
<b>Gross Profit</b>	25,400.30	25,908.30	26,426.47	26,955.00
<b>Expense</b>				
<b>Zone and Regional Expenses</b>				
<b>Age Group Zone Meet</b>				
Entry Fees for Age Group Zones	712.88	727.14	741.68	756.51
Airfare for Age Group Zones	1,805.84	1,841.95	1,878.79	1,916.37
Apparel Age Group Zones	1,502.67	1,532.73	1,563.38	1,594.65
Lodging Age Group Zones	5,312.66	5,418.92	5,527.29	5,637.84
Meals Age Group Zones	1,869.47	1,906.86	1,945.00	1,983.90
Vehicles/Fuel Age Group Zones	1,651.55	1,684.58	1,718.27	1,752.64
<b>Total Age Group Zone Meet</b>	12,855.08	13,112.18	13,374.42	13,641.91
<b>Senior Zone Meet</b>				
Entry Fees for Senior Zones	1,345.38	1,372.29	1,399.73	1,427.73
Airfare Senior Zones	1,511.04	1,541.26	1,572.09	1,603.53
Apparel Senior Zones	5,382.29	5,489.93	5,599.73	5,711.72
Lodging Senior Zones	14,042.24	14,323.09	14,609.55	14,901.74
Meals Senior Zones	6,288.74	6,414.51	6,542.80	6,673.66
Vehicles/Fuel Senior Zones	3,640.60	3,713.41	3,787.68	3,863.43
<b>Total Senior Zone Meet</b>	32,210.28	32,854.49	33,511.58	34,181.81
<b>Total Zone and Regional Expenses</b>	45,065.36	45,966.66	46,886.00	47,823.72
<b>Total Expense</b>	45,065.36	45,966.66	46,886.00	47,823.72
<b>Net Ordinary Income</b>	-19,665.06	-20,058.36	-20,459.53	-20,868.72
<b>Net Income</b>	<b>-19,665.06</b>	<b>-20,058.36</b>	<b>-20,459.53</b>	<b>-20,868.72</b>

Wyoming Swimming, Inc.  
**Quadrennial Budget**  
September 2017 through August 2021

**WSI Clinic and HOD Budget**  
*subset of entire budget*

	Sep '17 - Aug 18	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
WSI Award Banquet Income	5,818.83	5,935.21	6,053.91	6,174.99
WSI Clinic Income	2,911.34	2,969.56	3,028.95	3,089.53
<b>Total Income</b>	<b>8,730.17</b>	<b>8,904.77</b>	<b>9,082.87</b>	<b>9,264.52</b>
<b>Gross Profit</b>	<b>8,730.17</b>	<b>8,904.77</b>	<b>9,082.87</b>	<b>9,264.52</b>
<b>Expense</b>				
WSI Banquet & HOD Expenses	9,746.23	9,941.15	10,139.98	10,342.77
WSI Clinic Expenses	5,718.47	5,832.84	5,949.49	6,068.48
<b>Total Administrative Expenses</b>	<b>15,464.69</b>	<b>15,773.99</b>	<b>16,089.47</b>	<b>16,411.26</b>
<b>Total Expense</b>	<b>15,464.69</b>	<b>15,773.99</b>	<b>16,089.47</b>	<b>16,411.26</b>
<b>Net Ordinary Income</b>	<b>-6,734.53</b>	<b>-6,869.22</b>	<b>-7,006.60</b>	<b>-7,146.73</b>
<b>Net Income</b>	<b>-6,734.53</b>	<b>-6,869.22</b>	<b>-7,006.60</b>	<b>-7,146.73</b>