

**Wyoming Swimming, Inc.**  
**Quadrennial Budget**  
September 2017 through August 2021

	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Dividend and Interest Income	25.50	26.01	26.53	27.06
Interest Income	210.67	214.88	219.18	223.56
<b>Meet Income</b>				
Meet Participation Fees	32,388.16	33,035.92	33,696.64	34,370.57
Meet Sanction Fees	2,046.38	2,087.30	2,129.05	2,171.63
Short Course Championships	17,270.13	17,615.53	17,967.84	18,327.19
Long Course Championships	11,485.89	11,715.61	11,949.92	12,188.92
<b>Total Meet Income</b>	63,190.55	64,454.36	65,743.45	67,058.32
<b>Meet Income - Zones</b>				
Age Group Zones Income	9,744.00	9,938.88	10,137.66	10,340.41
Senior Zones Income	25,056.00	25,557.12	26,068.26	26,589.63
<b>Total Meet Income - Zones</b>	34,800.00	35,496.00	36,205.92	36,930.04
<b>Miscellaneous Income</b>				
Official's Shirts	21.68	22.11	22.55	23.00
Miscellaneous Income - Other	88.69	90.46	92.27	94.11
<b>Total Miscellaneous Income</b>	110.36	112.57	114.82	117.12
<b>Registration Income</b>				
Transfer Fees	377.40	384.95	392.65	400.50
Club Charter Fees	4,283.24	4,368.90	4,456.28	4,545.40
Fines Levied	70.13	71.53	72.96	74.42
Non-athlete Registrations	23,897.70	24,375.65	24,863.17	25,360.43
Outreach athletes	351.65	358.68	365.85	373.17
Regular Athlete Registrations	127,729.80	130,284.40	132,890.08	135,547.89
Seasonal Athlete Registrations	5,347.50	5,454.45	5,563.54	5,674.81
<b>Total Registration Income</b>	162,057.41	165,298.55	168,604.52	171,976.61
<b>Sales of Product Income</b>	0.00	0.00	0.00	0.00
<b>WSI Award Banquet Income</b>	5,647.22	5,760.16	5,875.36	5,992.87
<b>WSI Clinic Income</b>	4,328.63	4,415.20	4,503.50	4,593.57
<b>Total Income</b>	270,370.32	275,777.73	281,293.28	286,919.15
<b>Gross Profit</b>	270,370.32	275,777.73	281,293.28	286,919.15

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**September 2017 through August 2021**

Expense	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
<b>Administrative Expenses</b>				
<b>Administrative Office Expense</b>				
Admin Office Professional fees	7,560.00	7,711.20	7,865.42	8,022.73
Mailing	2.48	2.53	2.58	2.63
Office supplies	91.67	93.50	95.37	97.28
Web Site Maintenance	56.34	57.47	58.62	59.79
<b>Total Administrative Office Expense</b>	<b>7,710.48</b>	<b>7,864.69</b>	<b>8,021.99</b>	<b>8,182.43</b>
<b>Bank Service Charges</b>				
Credit Card Receipts expense	1,397.70	1,425.65	1,454.17	1,483.25
Bank Service Charges - Other	9.95	10.14	10.35	10.55
<b>Total Bank Service Charges</b>	<b>1,407.64</b>	<b>1,435.80</b>	<b>1,464.51</b>	<b>1,493.80</b>
<b>Chairman Officer Expenses</b>				
Student Athlete Rep	1,304.29	1,330.37	1,356.98	1,384.12
Age Group Chair	420.04	428.44	437.01	445.75
Club Development	131.96	134.60	137.29	140.04
Coaches' Representative	250.67	255.68	260.79	266.01
General Chair	795.14	811.04	827.26	843.81
National Conference Expense	4,844.17	4,941.06	5,039.88	5,140.68
<b>Officials Chair</b>				
Observed Swims Officiating	1,371.28	1,398.70	1,426.68	1,455.21
Name Tags	599.94	611.94	624.18	636.66
Official's Shirts	5,712.00	5,826.24	5,942.76	6,061.62
Official Background Check	99.73	101.73	103.76	105.84
Official National Travel	77.78	79.33	80.92	82.54
Officials Chair - Other	2,244.00	2,288.88	2,334.66	2,381.35
<b>Total Officials Chair</b>	<b>10,104.72</b>	<b>10,306.82</b>	<b>10,512.96</b>	<b>10,723.21</b>
Registration Chair	1,207.37	1,231.52	1,256.15	1,281.27
Safety Chair	384.80	392.49	400.34	408.35
Secretary	514.46	524.75	535.25	545.95
Senior Chair	255.00	260.10	265.30	270.61
Treasurer	662.21	675.46	688.97	702.75

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	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
Vice Chair	550.95	561.96	573.20	584.67
<b>Total Chairman Officer Expenses</b>	<b>21,425.78</b>	<b>21,854.30</b>	<b>22,291.38</b>	<b>22,737.21</b>
<b>Interest Expense</b>				
Finance Charge	39.95	40.75	41.56	42.40
Interest Expense - Other	121.12	123.54	126.01	128.53
<b>Total Interest Expense</b>	<b>161.07</b>	<b>164.29</b>	<b>167.58</b>	<b>170.93</b>
Miscellaneous	127.00	127.00	127.00	127.00
<b>Professional Fees</b>				
Accounting	1,778.79	1,814.36	1,850.65	1,887.66
<b>Total Professional Fees</b>	<b>1,778.79</b>	<b>1,814.36</b>	<b>1,850.65</b>	<b>1,887.66</b>
WSI Banquet & HOD Expenses	10,752.18	10,967.22	11,186.56	11,410.30
WSI Clinic Expenses	8,350.70	8,517.72	8,688.07	8,861.83
<b>Total Administrative Expenses</b>	<b>51,713.65</b>	<b>52,745.38</b>	<b>53,797.75</b>	<b>54,871.16</b>
<b>Elite Meet Expenses</b>				
Futures meets	191.25	195.08	198.98	202.96
Junior Nationals	701.25	715.28	729.58	744.17
Para-Olympic Meet	127.50	130.05	132.65	135.30
Senior Nationals	63.75	65.03	66.33	67.65
Senior Sectionals, Long Course	127.50	130.05	132.65	135.30
Senior Sectionals, Short Course	3,888.75	3,966.53	4,045.86	4,126.77
<b>Total Elite Meet Expenses</b>	<b>5,100.00</b>	<b>5,202.00</b>	<b>5,306.04</b>	<b>5,412.16</b>
<b>LSC Championship Expenses</b>				
Conference Meet Expenses	1,872.12	1,909.56	1,947.75	1,986.70
Short Course Championships	12,432.47	12,681.12	12,934.74	13,193.43
Long Course Championships	9,868.92	10,066.29	10,267.62	10,472.97
<b>Total LSC Championship Expenses</b>	<b>24,173.50</b>	<b>24,656.97</b>	<b>25,150.11</b>	<b>25,653.11</b>
<b>Reconciliation Discrepancies</b>				
<b>USA Swimming Membership Expense</b>				
Non-Athlete Fees	17,462.91	17,812.17	18,168.41	18,531.78
Outreach Athlete	405.45	413.56	421.83	430.27
Registration Refund	5.10	5.20	5.31	5.41
Regular Athlete Fees	100,463.12	102,472.38	104,521.82	106,612.26

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	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
Seasonal Athlete Fees	3,266.55	3,331.88	3,398.52	3,466.49
USA Club Charters	1,499.40	1,529.39	1,559.98	1,591.18
<b>Total USA Swimming Membership Expense</b>	<b>123,102.53</b>	<b>125,564.58</b>	<b>128,075.87</b>	<b>130,637.38</b>
Western Zone Diversity Camp	61.20	62.42	63.67	64.95
<b>Zone and Regional Expenses</b>				
<b>Age Group Zone Meet</b>				
Entry Fees for Age Group Zones	644.39	657.27	670.42	683.83
Airfare for Age Group Zones	1,170.62	1,194.03	1,217.91	1,242.27
Apparel Age Group Zones	1,186.72	1,210.45	1,234.66	1,259.35
Lodging Age Group Zones	4,732.52	4,827.17	4,923.71	5,022.19
Meals Age Group Zones	1,910.83	1,949.05	1,988.03	2,027.79
Vehicles/Fuel Age Group Zones	1,534.68	1,565.37	1,596.68	1,628.61
<b>Total Age Group Zone Meet</b>	<b>11,179.75</b>	<b>11,403.34</b>	<b>11,631.41</b>	<b>11,864.04</b>
<b>Senior Zone Meet</b>				
Entry Fees for Senior Zones	1,959.93	1,999.13	2,039.11	2,079.89
Airfare Senior Zones	2,175.51	2,219.02	2,263.40	2,308.67
Apparel Senior Zones	6,217.03	6,341.37	6,468.20	6,597.56
Lodging Senior Zones	15,688.38	16,002.15	16,322.19	16,648.63
Meals Senior Zones	6,081.66	6,203.29	6,327.35	6,453.90
Vehicles/Fuel Senior Zones	4,087.48	4,169.23	4,252.62	4,337.67
<b>Total Senior Zone Meet</b>	<b>36,209.98</b>	<b>36,934.18</b>	<b>37,672.87</b>	<b>38,426.32</b>
<b>Total Zone and Regional Expenses</b>	<b>47,389.73</b>	<b>48,337.52</b>	<b>49,304.27</b>	<b>50,290.36</b>
<b>Total Expense</b>	<b>251,540.60</b>	<b>256,568.87</b>	<b>261,697.71</b>	<b>266,929.12</b>
<b>Net Ordinary Income</b>	<b>18,829.73</b>	<b>19,208.86</b>	<b>19,595.58</b>	<b>19,990.03</b>
<b>Net Income</b>	<b>18,829.73</b>	<b>19,208.86</b>	<b>19,595.58</b>	<b>19,990.03</b>

The above is based mostly on the average of actual income and expenses for the previous 4 years.  
The first budget year is generally an increase of 1.02% over the calculated 4-year average, unless specified in report  
The second budget year is an increase of 1.02% over the first budget year.  
The third budget year is an increase of 1.02% over the second budget year.  
The fourth budget year is an increase of 1.02% over the third budget year.

**Wyoming Swimming, Inc.**  
**Quadrennial Budget**  
September 2017 through August 2021  
**Age Group and Senior Zones Budget**  
*subset of entire budget*

	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Meet Income - Zones</b>				
Age Group Zones Income	9,744.00	9,938.88	10,137.66	10,340.41
Senior Zones Income	25,056.00	25,557.12	26,068.26	26,589.63
<b>Total Meet Income - Zones</b>	34,800.00	35,496.00	36,205.92	36,930.04
<b>Gross Profit</b>	34,800.00	35,496.00	36,205.92	36,930.04
<b>Expense</b>				
<b>Zone and Regional Expenses</b>				
<b>Age Group Zone Meet</b>				
Entry Fees for Age Group Zones	644.39	657.27	670.42	683.83
Airfare for Age Group Zones	1,170.62	1,194.03	1,217.91	1,242.27
Apparel Age Group Zones	1,186.72	1,210.45	1,234.66	1,259.35
Lodging Age Group Zones	4,732.52	4,827.17	4,923.71	5,022.19
Meals Age Group Zones	1,910.83	1,949.05	1,988.03	2,027.79
Vehicles/Fuel Age Group Zones	1,534.68	1,565.37	1,596.68	1,628.61
<b>Total Age Group Zone Meet</b>	11,179.75	11,403.34	11,631.41	11,864.04
<b>Senior Zone Meet</b>				
Entry Fees for Senior Zones	1,959.93	1,999.13	2,039.11	2,079.89
Airfare Senior Zones	2,175.51	2,219.02	2,263.40	2,308.67
Apparel Senior Zones	6,217.03	6,341.37	6,468.20	6,597.56
Lodging Senior Zones	15,688.38	16,002.15	16,322.19	16,648.63
Meals Senior Zones	6,081.66	6,203.29	6,327.35	6,453.90
Vehicles/Fuel Senior Zones	4,087.48	4,169.23	4,252.62	4,337.67
<b>Total Senior Zone Meet</b>	36,209.98	36,934.18	37,672.87	38,426.32
<b>Total Zone and Regional Expenses</b>	47,389.73	48,337.52	49,304.27	50,290.36
<b>Total Expense</b>	47,389.73	48,337.52	49,304.27	50,290.36
<b>Net Ordinary Income</b>	-12,589.73	-12,841.52	-13,098.35	-13,360.32
<b>Net Income</b>	<b>-12,589.73</b>	<b>-12,841.52</b>	<b>-13,098.35</b>	<b>-13,360.32</b>

Wyoming Swimming, Inc.  
**Quadrennial Budget**  
September 2017 through August 2021

**WSI Clinic and HOD Budget**  
*subset of entire budget*

	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
WSI Award Banquet Income	5,647.22	5,760.16	5,875.36	5,992.87
WSI Clinic Income	4,328.63	4,415.20	4,503.50	4,593.57
<b>Total Income</b>	<b>9,975.84</b>	<b>10,175.36</b>	<b>10,378.87</b>	<b>10,586.44</b>
<b>Gross Profit</b>	<b>9,975.84</b>	<b>10,175.36</b>	<b>10,378.87</b>	<b>10,586.44</b>
<b>Expense</b>				
WSI Banquet & HOD Expenses	10,752.18	10,967.22	11,186.56	11,410.30
WSI Clinic Expenses	8,350.70	8,517.72	8,688.07	8,861.83
<b>Total Administrative Expenses</b>	<b>19,102.88</b>	<b>19,484.94</b>	<b>19,874.64</b>	<b>20,272.13</b>
<b>Total Expense</b>	<b>19,102.88</b>	<b>19,484.94</b>	<b>19,874.64</b>	<b>20,272.13</b>
<b>Net Ordinary Income</b>	<b>-9,127.04</b>	<b>-9,309.58</b>	<b>-9,495.77</b>	<b>-9,685.69</b>
<b>Net Income</b>	<b>-9,127.04</b>	<b>-9,309.58</b>	<b>-9,495.77</b>	<b>-9,685.69</b>

Wyoming Swimming, Inc.  
**Quadrennial Budget**  
September 2017 through August 2021

**Registration Budget**

*subset of entire budget*

	Sep '18 - Aug 19	Sep 19 - Aug 20	Sep '20 - Aug 21	Sep '21 - Aug 22
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Registration Income</b>				
Transfer Fees	377.40	384.95	392.65	400.50
Club Charter Fees	4,283.24	4,368.90	4,456.28	4,545.40
Fines Levied	70.13	71.53	72.96	74.42
Non-athlete Registrations	23,897.70	24,375.65	24,863.17	25,360.43
Outreach athletes	351.65	358.68	365.85	373.17
Regular Athlete Registrations	127,729.80	130,284.40	132,890.08	135,547.89
Seasonal Athlete Registrations	5,347.50	5,454.45	5,563.54	5,674.81
<b>Total Registration Income</b>	<b>162,057.41</b>	<b>165,298.55</b>	<b>168,604.52</b>	<b>171,976.61</b>
<b>Gross Profit</b>	<b>162,057.41</b>	<b>165,298.55</b>	<b>168,604.52</b>	<b>171,976.61</b>
<b>Expense</b>				
<b>USA Swimming Membership Expense</b>				
Non-Athlete Fees	17,462.91	17,812.17	18,168.41	18,531.78
Outreach Athlete	405.45	413.56	421.83	430.27
Registration Refund	5.10	5.20	5.31	5.41
Regular Athlete Fees	100,463.12	102,472.38	104,521.82	106,612.26
Seasonal Athlete Fees	3,266.55	3,331.88	3,398.52	3,466.49
USA Club Charters	1,499.40	1,529.39	1,559.98	1,591.18
<b>Total USA Swimming Membership Expense</b>	<b>123,102.53</b>	<b>125,564.58</b>	<b>128,075.87</b>	<b>130,637.38</b>
<b>Total Expense</b>	<b>123,102.53</b>	<b>125,564.58</b>	<b>128,075.87</b>	<b>130,637.38</b>
<b>Net Ordinary Income</b>	<b>38,954.88</b>	<b>39,733.98</b>	<b>40,528.66</b>	<b>41,339.23</b>
<b>Net Income</b>	<b>38,954.88</b>	<b>39,733.98</b>	<b>40,528.66</b>	<b>41,339.23</b>